

# School of Business

## Bachelor of Business Administration

### Program Structure 2022-23

ASSESSMENT PATTERNS (Common for All Semesters)

#### COURSES

CONTINUOUS INTERNAL EXAMINATION (CIE)								Semester End Examination (SEE)	
Rubric and Assessment Tools								Total CIE Marks	Max. Marks
Course Type	QUIZ 1/AAT	CAT1	QUIZ2/AAT	CAT2	LAB	LAB Test	Course-based Project		
Theory	20	30	20	30	0	0	0	100	100
Blended	0	30	0	30	20	20	0	100	100
Comprehensive	0	30	0	30	20	0	20	100	100

#### Rubric for Course-based Project

S.No.	Type of Assessment Tools	CIE Marks (Rubric)					
		PPP	TS1	TS2	Viva	Total	
1	Course-based Project Work	5	5	5	5	20	

#### PASS REQUIREMENTS

Condition1-Continuous Internal Examination (CIE) -Should secure 30% of marks in every individual assessment in the CIE and 40% in total; otherwise not permitted to appear in SEE;  
 Condition2-Semester End Examination (SEE) or End Term Examination (ETE)-should secure 40% in the SEE/ETE together should be more than or equal to 40% to declare pass in a Course.  
 Condition3- The overall marks both CIE and SEE

\*:- Students have to secure minimum 30% marks in each assessment to eligible for appearing in ETE/SEE.(minimum 3 marks in QUIZ 1/AAT and QUIZ2/AAT individually & minimum 12 marks each in both CAT1 & CAT2). Same rule applies to all assesment tools.

\*\*:- Student need to secure minimum 40 marks separately in ETE/SEE along with above mentioned criterion to pass the respective Course.

PPP(Preliminary Project Plan )	To submit the PPP before the Quiz1 by a group of 4 students; After Quiz-1 the course faculty shoold approve the PPP and permit the student group to commenece the project.	The preliminary project plan (PPP) provides an initial, overview of the project and all of its known parameters. It outlines the project's objectives, relevance to the program merit, and conformity to current industry/government policy, proposed methodology, and expected outcomes. It should also include any known constraints related to the time frame (Gantt Chart),budget, and, etc.
TS1 (Technical Seminar 1 )	After Quiz-1	After the second Quiz, the course faculty member should take 1st review of th status byh all the student groups
TS2 (Technical Seminar 2)	After CAT-1	After CAT1 the course faculty member should take trhe 2nd review of the status byh all the student groups
VIVA	After CAT-2	After CAT2 the course faculty member should take trhe 2nd review of the status byh all the student groups

#### RUBRICS

Lab	Rubrics 1 (..marks)	Rubrics 2 (..marks)	Rubrics 3 (..marks)	Rubrics 4 (..marks)	Rubrics 5 (..marks)	To be defined by the respective faculty handling the course
Project	Rubrics 1 (..marks)	Rubrics 2 (..marks)	Rubrics 3 (..marks)	Rubrics 4 (..marks)	Rubrics 5 (..marks)	To be defined by the respective faculty handling the course

### Program Structure 2022-23

First Semester-Bachelor of Business Administration

			Credit Structure								
Sl. No.	Course Code	Course Title	L	T	P	S	Credits	Hours			
1	K1UB122T	Business Economics	3	0	0	0	3	3			
2	D1UA101T	Basic Accounting	3	1	0	0	4	4			
3	D1UA102T	Business Statistics	3	1	0	0	4	4			
4	D1UA103T	Principles of Management	3	0	0	0	3	3			
5	D1UA104T	Business Ethics and Governance	3	0	0	0	3	3			
6	D1UA101B	Data Analysis	2	0	1	0	3	4			
7	C2UF102T	Food, Nutrition and Hygiene**	2	0	0	0	0	2			
8	E1UA125T	Computer Applications*	3	0	0	0	0	3			
Total credits							20				

\* Audit Course

No SEE will be conducted for these course (Evaluation will be on the basis of IA's and CAT examinations)

\*\* Audit Course

Non Grade Mandatory Course

No SEE will be conducted for these course (Evaluation will be on the basis of IA's and CAT examinations)

Second Semester-Bachelor of Business Administration											
			Credit Structure								
Sl. No.	Course Code	Course Title	L	T	P	S	Credits	Hours			
1	D1UA201T	Organisational Behaviour	3	0	0	0	3	3			
2	D1UA202T	Management and Cost Accounting	3	1	0	0	4	4			
3	D1UA203T	Marketing Theory and Practice	3	0	0	0	3	3			
4	D1UA204T	Production and Operations Management	3	0	0	0	3	3			
5	E2UC220C	IT Tools for Decision Making	2	0	1	1	4	7			
6	D1UA201B	Business Communication	2	0	1	0	3	4			
Total credits							20				

Third Semester-Bachelor of Business Administration											
			Credit Structure								
Sl. No.	Course Code	Course Title	L	T	P	S	Credits	Hours			
1		Financial Management	3	0	0	0	3	3			
2		Human Resource Management	3	0	0	0	3	3			
3		Supply Chain Management	3	0	0	0	3	3			
4		Business Law	3	0	0	0	3	3			
5		Business Environment	3	0	0	0	3	3			
6		Stock Market Analysis	1	0	2	1	4	8			
7		BUSINESS NEWS ANALYSIS	2	0	0	0	0	2			
8		Indian economy	3	0	0	0	3	3			
Total credits							22				

Fourth Semester-Bachelor of Business Administration											
			Credit Structure								
Sl. No.	Course Code	Course Title	L	T	P	S	Credits	Hours			
1	D1UA401B	Research Methodology	2	0	1	0	3	4			
2	D1UA401T	Global Geopolitics	3	0	0	0	3	3			
3	D1UA402T	Strategic Management	3	0	0	0	3	3			
4	D1UA402B	Campus to Corporate	2	0	1	0	3	4			

5		Elective-I	3	0	0	0	3	3	
6		Elective-II	3	0	0	0	3	3	
7	D1UA415T	Community Service	0	0	0	0	0	0	
<b>Total credits</b>								<b>18</b>	

\* Audit Course

on the basis of IA's and CAT examinations )

Electives: Choose basket (any 2 out of 3) as per Specialization

			Credit Structure						
Sl. No.	Course Code	Course Title	L	T	P	S	Credits	Hours	
<b>Marketing Electives</b>									
1	D1UA403T	Marketing Communication	3	0	0	0	3	3	
2	D1UA404T	Consumer Behaviour	3	0	0	0	3	3	
3	D1UA405T	Marketing of Services	3	0	0	0	3	3	
<b>Finance Electives</b>									
4	D1UA406T	Investment Analysis and Portfolio Management	3	0	0	0	3	3	
5	D1UA407T	Company Accounts	3	0	0	0	3	3	
6	D1UA408T	International Finance	3	0	0	0	3	3	
<b>HR Electives</b>									
7	D1UA409T	Recruitment Practices & Onboarding Employees	3	0	0	0	3	3	
8	D1UA410T	Performance Management	3	0	0	0	3	3	
9	D1UA411T	Training and Development	3	0	0	0	3	3	
<b>Operations Electives</b>									
10	D1UA412T	Quality Management	3	0	0	0	3	3	
11	D1UA413T	Logistics and Distribution Management	3	0	0	0	3	3	
12	D1UA414T	Inventory Management & Control	3	0	0	0	3	3	

### Fifth Semester-Bachelor of Business Administration

			Credit Structure						
Sl. No.	Course Code	Course Title	L	T	P	S	Credits	Hours	
1		Entrepreneurship	3	0	0	0	3	3	
2		Operations Research	3	0	0	0	3	3	
3		E-Business	3	0	0	0	3	3	
4		Summer Internship Project	0	0	0	0	3	3	
5		Elective-III	3	0	0	0	3	3	
6		Elective-IV	3	0	0	0	3	3	
7		Personality Development	2	0	1	0	3	3	
<b>Total credits</b>								<b>21</b>	

\* Audit Course

on the basis of IA's and CAT examinations )

Electives: Choose basket (any 2 out of 3) as per Specialization

			Credit Structure						
Sl. No.	Course Code	Course Title	L	T	P	S	Credits	Hours	
<b>Marketing Electives</b>									
1		Product and Brand Management	3	0	0	0	3	3	
2		Retail Management	3	0	0	0	3	3	
3		Digital Marketing	3	0	0	0	3	3	
<b>Finance Electives</b>									
4		Financial Derivatives	3	0	0	0	3	3	
5		Income Tax	3	0	0	0	3	3	
6		Merger & Acquisition	3	0	0	0	3	3	
<b>HR Electives</b>									

7		Negotiation and Conflict Management	3	0	0	0	3	3
8		Managing Leadership	3	0	0	0	3	3
9		International HRM	3	0	0	0	3	3
	<b>Operations Electives</b>							
10		Warehouse Operations Management	3	0	0	0	3	3
11		Supply Chain Modelling & Analytics	3	0	0	0	3	3
12		Sales & Operations Planning	3	0	0	0	3	3

Sixth Semester-Bachelor of Business Administration								
			Credit Structure					
Sl. No.	Course Code	Course Title	L	T	P	S	Credits	Hours
1		International Business	3	0	0	0	3	3
2		Project Management	3	0	0	0	3	3
3		Elective-V	3	0	0	0	3	3
4		Elective-VI	3	0	0	0	3	3
5		Industrial Research Project	0	0	0	0	3	3
<b>Total credits</b>							<b>15</b>	

\* Audit Course

No SEE will be conducted for these course (Evaluation will be on the basis of IA's and CAT examinations )

Electives: Choose basket (any 2 out of 3) as per Specialization								
			Credit Structure					
Sl. No.	Course Code	Course Title	L	T	P	S	Credits	Hours
	<b>Marketing Electives</b>							
1		International Marketing	3	0	0	0	3	3
2		B2B Marketing	3	0	0	0	3	3
3		Rural Marketing	3	0	0	0	3	3
	<b>Finance Electives</b>							
4		Working Capital Management	3	0	0	0	3	3
5		Goods and Service tax	3	0	0	0	3	3
6		Financial Services	3	0	0	0	3	3
	<b>HR Electives</b>							
7		HR Accounting and Audit	3	0	0	0	3	3
8		Employment Legislation	3	0	0	0	3	3
9		Compensation and Reward Management	3	0	0	0	3	3
	<b>Operations Electives</b>							
10		Lean Manufacturing & Six Sigma	3	0	0	0	3	3
11		Procurement & Sourcing Management	3	0	0	0	3	3
12		Operations Strategy	3	0	0	0	3	3

Semester 1 20  
 Semester 2 20  
 Semester 3 22  
 Semester 4 18  
 Semester 5 21  
 Semester 6 15

