School of Business

Integrated (Bachelor of Business Administration) - (Master of Business Administration)

Program Structure 2022-23

ASSESSMENT PATTERNS (Common for All Semesters)

COURSES

| | | CONTINUOUS INTERNAL EXAMINATION (CIE) | | | | | | | | | |
|---------------|------------------------------|---------------------------------------|------------------|-------------|-----|----------|-------------------------|-----------------|------------|--|--|
| | | Rubric and Asso | essment Tools | 1 | | | | | | | |
| Course Type | QUIZ 1/AAT | CATI | QUIZ2/AAT | CAT2 | LAB | LAB Test | Course-based Project | Total CIE Marks | Max. Marks | | |
| Theory | 20 | 30 | 20 | 30 | 0 | 0 | 0 | 100 | 100 | | |
| Blended | 0 | 30 | 0 | 30 | 20 | 20 | 0 | 100 | 100 | | |
| Comprehensive | 0 | 30 | 0 | 30 | 20 | 0 | 20 | 100 | 100 | | |
| | | R | ubric for Course | -based Proj | ect | | | | | | |
| | | | CIE Marks (Ru | bric) | | | | | | | |
| S.No. | Type of Assessment Tools | PPP | TS1 | TS | 2 | Viva | Total | | | | |
| 1 | Course-based Project Work | 5 | 5 | 5 | | 5 | 20 | | | | |

PASS REQUIREMENTS

Condition1-Continuous Internal Examination (CIE) -Should secure

30% of marks in every individual assessment in the CIE and 40% in total; otherwise not permitted to appear in SEE; Condition2-Semester End Examination (SEE) or End Term Examination (ETE)-should secure 40% in the SEE/ETE together should be more than or equal to 40% to declare pass in a Course.

Condition3- The overall marks both CIE and SEE

^{*-:} Students have to secure minimum 30% marks in each assessment to eligible for appearing in ETE/SEE.(minimum 3 marks in QUIZ 1/AAT and QUIZ2/AAT individually & minimum 12 marks each in both CAT1 & CAT2). Same rule applies to all assessment tools.

| **-: Student need to s | ecure minimum 40 marks separate | ely in ETE/SEE along with above mentioned criterion to pass the re | spective Course. | | | | | | |
|------------------------------|---------------------------------|--|---|---------------------------------|-------------------------|--|--|--|--|
| | | z by a group of 4 students: After ()uuz- the course faculty shuold | | gram merit, and conformity to c | urrent industry/governi | of its known parameters. It outlines the project's ment policy, proposed methodology, and expected tt Chart).budget, and, etc. | | | |
| TS1 (Technical Seminar 1) | | After Quiz-1 | After the second Quiz, the course faculty member should take 1st review of th status byh all the student groups | | | | | | |
| TS2 (Technical Seminar 2) | | After CAT-1 | After CAT1 the course faculty member should take trhe 2nd review of the status byh all the student groups | | | | | | |
| VIVA | | After CAT-2 | After CAT2 the course faculty member should take trhe 2nd review of the status byh all the student groups | | | | | | |
| | | RUBR | UBRICS | | | | | | |
| Lab | Rubrics 1 (marks) | Rubrics 2 (marks) | Rubrics 3 (marks) Rubrics 4 (marks) Rubrics 5 (marks) To be defined by the respective faculty handling | | | | | | |

| Project | Rubrics 1 (marks) | Rubrics 2 (marks) | Rubrics 3 (. | Rubrics 3 (marks) Rubrics 4 (marks) Rubrics 5 (| | .marks) | To be defined by the | respective faculty handling the course | | | |
|---------|---|--------------------------------|--------------|---|----------|---------|----------------------|--|--|--|--|
| | | Prog | ram Struc | cture 20 | 22-23 | | | | | | |
| | First Semester-Integrated (Bachelor of Business Administration) - (Master of Business Administration) | | | | | | | | | | |
| | | | | Credit S | tructure | | | | | | |
| Sl. No. | Course Code | Course Title | L | T | P | S | Credits | Hours | | | |
| 1 | K1UB122T | Business Economics | 3 | 0 | 0 | 0 | 3 | 3 | | | |
| 2 | D1UA101T | Basic Accounting | 3 | 1 | 0 | 0 | 4 | 4 | | | |
| 3 | D1UA102T | Business Statistics | 3 | 1 | 0 | 0 | 4 | 4 | | | |
| 4 | D1UA103T | Principles of Management | 3 | 0 | 0 | 0 | 3 | 3 | | | |
| 5 | D1UA104T | Business Ethics and Governance | 3 | 0 | 0 | 0 | 3 | 3 | | | |
| 6 | D1UA101B | Data Analysis | 2 | 0 | 1 | 0 | 3 | 4 | | | |
| 7 | 7 C2UF103T Food, Nutrition and Hygiene** | | | 0 | 0 | 0 | 0 | 2 | | | |
| 8 | 8 E1UA125T Computer Applications* | | | | 0 | 0 | 0 | 3 | | | |
| | | | | | | 20 | | | | | |

^{*} Audit Course

No SEE will be conducted for these course (Evaluation will be on the basis of IA's and CAT examinations)

No SEE will be conducted for these course (Evaluation will be on the basis of IA's and CAT examinations)

* *Audit Course Non Grade Mandatory Course

| | Second Semester-Integrated (Bachelor of Business Administration) - (Master of Business Administration) | | | | | | | | | | |
|---------------|--|--------------------------------------|---|----------|----------|---|---------|-------|--|--|--|
| | | | | Credit S | tructure | | | | | | |
| Sl. No. | Course Code | Course Title | L | T | P | S | Credits | Hours | | | |
| 1 | D1UA201T | Organisational Behaviour | 3 | 0 | 0 | 0 | 3 | 3 | | | |
| 2 | D1UA202T | Management and Cost Accounting | 3 | 1 | 0 | 0 | 4 | 4 | | | |
| 3 | D1UA203T | Marketing Theory and Practice | 3 | 0 | 0 | 0 | 3 | 3 | | | |
| 4 | D1UA204T | Production and Operations Management | 3 | 0 | 0 | 0 | 3 | 3 | | | |
| 5 | E2UC220C | IT Tools for Decision Making | 2 | 0 | 1 | 1 | 4 | 7 | | | |
| 6 | D1UA201B | Business Communication | 2 | 0 | 1 | 0 | 3 | 4 | | | |
| Total credits | | | | | 20 | | | | | | |

| | | | | Credit S | tructure | | | |
|---------|---------------|---------------------------|---|----------|----------|---|---------|------|
| Sl. No. | Course Code | Course Title | L | T | P | S | Credits | Hour |
| 1 | | Financial Management | 3 | 0 | 0 | 0 | 3 | 3 |
| 2 | | Human Resource Management | 3 | 0 | 0 | 0 | 3 | 3 |
| 3 | | Supply Chain Management | 3 | 0 | 0 | 0 | 3 | 3 |
| 4 | | Business Law | 3 | 0 | 0 | 0 | 3 | 3 |
| 5 | | Business Environment | 3 | 0 | 0 | 0 | 3 | 3 |
| 6 | | Stock Market Analysis | 1 | 0 | 2 | 1 | 4 | 8 |
| 7 | | BUSINESS NEWS ANALYSIS | 2 | 0 | 0 | 0 | 0 | 2 |
| 8 | | Indian economy | 3 | 0 | 0 | 0 | 3 | 3 |
| | Total credits | | | | | | | |

| | | Integrated (Bachelor of Business Administra | | | tructure | | | | |
|--------------|-------------------------|---|----------------|------------------|-----------|--------|----------|------------|--|
| Sl. No. | Course Code | Course Title | L | T | P | s | Credits | Hours | |
| 1 | D1UA401B | Research Methodology | 2 | 0 | 1 | 0 | 3 | 4 | |
| 2 | D1UA401T | Global Geopolitics | 3 | 0 | 0 | 0 | 3 | 3 | |
| 3 | D1UA402T | Strategic Management | 3 | 0 | 0 | 0 | 3 | 3 | |
| 4 | D1UA402B | Campus to Corporate | 2 | 0 | 1 | 0 | 3 | 4 | |
| 5 | | Elective-I | 3 | 0 | 0 | 0 | 3 | 3 | |
| 6 | | Elective-II | 3 | 0 | 0 | 0 | 3 | 3 | |
| 7 | D1UA415T | Community Service | 0 | 0 | 0 | 0 | 0 | 0 | |
| otal credits | | | | • | • | • | 18 | | |
| | * Audit Course | | No SEE will be | conducted | for these | course | (Evaluat | ion will b | |
| | Electives: Choose basks | et (any 2 out of 3) as per Specialization | | | | | | | |
| | | | | Credit Structure | | | | | |
| Sl. No. | Course Code | Course Title | L | T | P | S | Credits | Hours | |
| | Marketing Electives | | | | | | | | |

| | | | | Credit S | tructure | | | |
|---------|-----------------------------|--|---|----------|----------|---|---------|-------|
| Sl. No. | Course Code | Course Title | L | T | P | S | Credits | Hours |
| | Marketing Electives | | | | | | | |
| 1 | D1UA403T | Marketing Communication | 3 | 0 | 0 | 0 | 3 | 3 |
| 2 | D1UA404T | Consumer Behaviour | 3 | 0 | 0 | 0 | 3 | 3 |
| 3 | D1UA405T | Marketing of Services | 3 | 0 | 0 | 0 | 3 | 3 |
| | Finance Electives | | | | | | | |
| 4 | D1UA406T | Investment Analysis and Portfolio Management | 3 | 0 | 0 | 0 | 3 | 3 |
| 5 | D1UA407T | Company Accounts | 3 | 0 | 0 | 0 | 3 | 3 |
| 6 | D1UA408T | International Finance | 3 | 0 | 0 | 0 | 3 | 3 |
| | HR Electives | | | | | | | |
| 7 | D1UA409T | Recruitment Practices & Onboarding Employees | 3 | 0 | 0 | 0 | 3 | 3 |
| 8 | D1UA410T | Performance Management | 3 | 0 | 0 | 0 | 3 | 3 |
| 9 | D1UA411T | Training and Development | 3 | 0 | 0 | 0 | 3 | 3 |
| | Operations Electives | | | | | | | |
| 10 | D1UA412T | Quality Management | 3 | 0 | 0 | 0 | 3 | 3 |
| 11 | D1UA413T | Logistics and Distribution Management | 3 | 0 | 0 | 0 | 3 | 3 |
| 12 | D1UA414T | Inventory Management & Control | 3 | 0 | 0 | 0 | 3 | 3 |

| | Fifth Semester-Integrated (Bachelor of Business Administration) - (Master of Business Administration) | | | | | | | | | | | |
|---------------|---|---------------------------|---|---|---|---|---------|-------|--|--|--|--|
| | | | | | | | | | | | | |
| Sl. No. | Course Code | Course Title | L | T | P | S | Credits | Hours | | | | |
| 1 | | Entrepreneurship | 3 | 0 | 0 | 0 | 3 | 3 | | | | |
| 2 | | Operations Research | 3 | 0 | 0 | 0 | 3 | 3 | | | | |
| 3 | | E-Business | 3 | 0 | 0 | 0 | 3 | 3 | | | | |
| 4 | | Summer Internship Project | 0 | 0 | 0 | 0 | 3 | 3 | | | | |
| 5 | | Elective-III | 3 | 0 | 0 | 0 | 3 | 3 | | | | |
| 6 | | Elective-IV | 3 | 0 | 0 | 0 | 3 | 3 | | | | |
| 7 | | Personality Development | 2 | 0 | 1 | 0 | 3 | 3 | | | | |
| Total credits | | | | | | | 21 | | | | | |

| | | et (any 2 out of 3) as per Specialization | | | | | | |
|---------|----------------------|---|------------------|---|---|---|---------|------|
| | | | Credit Structure | | | | | |
| Sl. No. | Course Code | Course Title | L | T | P | S | Credits | Hour |
| | Marketing Electives | | | | | | | |
| 1 | | Product and Brand Management | 3 | 0 | 0 | 0 | 3 | 3 |
| 2 | | Retail Management | 3 | 0 | 0 | 0 | 3 | 3 |
| 3 | | Digital Marketing | 3 | 0 | 0 | 0 | 3 | 3 |
| | Finance Electives | | | | | | | |
| 4 | | Financial Derivatives | 3 | 0 | 0 | 0 | 3 | 3 |
| 5 | | Income Tax | 3 | 0 | 0 | 0 | 3 | 3 |
| 6 | | Merger & Acquisition | 3 | 0 | 0 | 0 | 3 | 3 |
| | HR Electives | | | | | | | |
| 7 | | Negotiation and Conflict Management | 3 | 0 | 0 | 0 | 3 | 3 |
| 8 | | Managing Leadership | 3 | 0 | 0 | 0 | 3 | 3 |
| 9 | | International HRM | 3 | 0 | 0 | 0 | 3 | 3 |
| | Operations Electives | | | | | | | |
| 10 | | Warehouse Operations Management | 3 | 0 | 0 | 0 | 3 | 3 |
| 11 | | Supply Chain Modelling & Analytics | 3 | 0 | 0 | 0 | 3 | 3 |
| 12 | | Sales & Operations Planning | 3 | 0 | 0 | 0 | 3 | 3 |

| | Sixth Semester-Integrated (Bachelor of Business Administration) - (Master of Business Administration) | | | | | | | | | | |
|---------------|---|-----------------------------|---|---|---|---|---------|-------|--|--|--|
| | Credit Structure | | | | | | | | | | |
| Sl. No. | Course Code | Course Title | L | T | P | S | Credits | Hours | | | |
| 1 | | International Business | 3 | 0 | 0 | 0 | 3 | 3 | | | |
| 2 | | Project Management | 3 | 0 | 0 | 0 | 3 | 3 | | | |
| 3 | | Elective-V | 3 | 0 | 0 | 0 | 3 | 3 | | | |
| 4 | | Elective-VI | 3 | 0 | 0 | 0 | 3 | 3 | | | |
| 5 | | Industrial Research Project | 0 | 0 | 0 | 0 | 3 | 3 | | | |
| Total credits | | | | | | | 15 | | | | |

* Audit Course

No SEE will be conducted for these course (Evaluation will be

| | Electives: Choose bask | xet (any 2 out of 3) as per Specialization | | | | | | | |
|---------|------------------------|--|---|------------------|---|---|---------|-------|--|
| | | | | Credit Structure | | | | | |
| Sl. No. | Course Code | Course Title | L | T | P | S | Credits | Hours | |
| | Marketing Electives | | | | | | | | |
| 1 | | International Marketing | 3 | 0 | 0 | 0 | 3 | 3 | |
| 2 | | B2B Marketing | 3 | 0 | 0 | 0 | 3 | 3 | |
| 3 | | Rural Marketing | 3 | 0 | 0 | 0 | 3 | 3 | |
| | Finance Electives | | | | | | | | |
| 4 | | Working Capital Management | 3 | 0 | 0 | 0 | 3 | 3 | |
| 5 | | Goods and Service tax | 3 | 0 | 0 | 0 | 3 | 3 | |
| 6 | | Financial Services | 3 | 0 | 0 | 0 | 3 | 3 | |
| | HR Electives | | | | | | | | |
| 7 | | HR Accounting and Audit | 3 | 0 | 0 | 0 | 3 | 3 | |
| 8 | | Employment Legislation | 3 | 0 | 0 | 0 | 3 | 3 | |

| 9 | | Compensation and Reward Management | 3 | 0 | 0 | 0 | 3 | 3 |
|----|----------------------|------------------------------------|---|---|---|---|---|---|
| | Operations Electives | | | | | | | |
| 10 | | Lean Manufacturing & Six Sigma | 3 | 0 | 0 | 0 | 3 | 3 |
| 11 | | Procurement & Soucing Management | 3 | 0 | 0 | 0 | 3 | 3 |
| 12 | | Operations Strategy | 3 | 0 | 0 | 0 | 3 | 3 |

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