

MEMORANDUM OF UNDERSTANDING
between
Galgotias University
and
UAE-India CEPA Council

Dated: July 28, 2025

Location: New Delhi, India

1. Purpose

This Memorandum of Understanding (MoU) establishes a partnership between **Galgotias University** (hereinafter "GU") and the **UAE-India CEPA Council** (hereinafter "CEPA Council") to collaborate on identifying high-potential startups from the **Galgotias Incubation Centre for Research Innovation Startups & Entrepreneurs (GICRISE)**—a dedicated incubation centre operating under the umbrella of GU—and its alumni networks for participation in the **UAE-India Startup Series**. The collaboration aims to connect emerging Indian innovators with investors, business leaders, and growth platforms in the United Arab Emirates, in line with the goals of the UAE-India Comprehensive Economic Partnership Agreement (CEPA).

2. Areas of Collaboration

Under this MoU, the Parties agree to cooperate in the following areas:

2.1 Startup Identification

GU-GICRISE, through its incubator and alumni networks, will:

- Share information on promising start-ups from their ecosystem and alumni networks that are suitable for the UAE-India Startup Series.
- Encourage participation from start-ups that demonstrate strong market traction and potential for international scaling.
- Share information on the Start-up Series in its networks for identification of start-ups that are suitable for the Series.

2.2 Branding and Visibility

In recognition of this partnership, the CEPA Council will:

- Feature GU-GICRISE as an official partner in all branding materials for the UAE-India Startup Series.
- Include GU-GICRISE's name and logo in digital and print collaterals, including the official microsite, social media campaigns, investor decks, and press releases.
- Recognize GU-GICRISE's role at the final pitch event in Delhi, including verbal acknowledgments and logo placements.
- Invite representatives from GU-GICRISE to appear in official video segments or thought leadership features promoting the Series.

3. Term and Review

- This MoU will be effective from the date of signature and will remain in force for a period of **one (1) year**, unless otherwise extended by mutual written consent.
- The Parties agree to review the effectiveness of this MoU after the conclusion of the current edition of the Startup Series.

4. Non-Binding Clause

This MoU does not create any legally binding obligations, nor does it constitute an agreement for the exchange of funds or commercial services. It is a statement of mutual intent and goodwill to collaborate in the manner outlined above.

5. Points of Contact

Each Party shall appoint a nodal person to coordinate activities under this MoU.

- **For GALGOTIAS UNIVERSITY:**

Name: Dr Dhruv Galgotia

Designation: Chief Executive Officer, Galgotias University, Greater Noida

Email: CEO@Galgotiasuniversity.edu.in

- **For UAE-India CEPA Council:**

Name: Laetitia Bruce Warjri

Designation: Director, Partnerships & Stakeholder Engagement

Email: laetitia@cepacouncil.com

6. Signatures

Signed on behalf of:

GALGOTIAS UNIVERSITY

Name: Dr Dhruv Galgotia

Designation: Chief Executive Officer, Galgotias University, Greater Noida

Date: July 28, 2025

Signature: 

UAE-India CEPA Council

Name: Ahmed Aljneibi

Designation: Director, UAE-India CEPA Council

Date: July 28, 2025

Signature: 