#### **Program Structure 2023-27**

### First Semester-Integrated (Bachelor of Business Administration) - (Master of Business Administration)

			Credit Structure							
Sl. No.	Course Code	Course Title	Course Type	L	T	P	S	Credits	Hours	Course Category
1		Financial Accounting	Theory	3	0	0	0	3	3	Major
2	D1UA103T	Principles of Management	Theory	3	0	0	0	3	3	Major
3	K1UB122T	Business Economics	Theory	3	0	0	0	3	3	Major
4	D1UA203T	Marketing Theory and Practices	Theory	3	0	0	0	3	3	Major
5		Business Mathematics	Theory	3	0	0	0	3	4	Multidisciplinary
6	E2UC220C	IT Tools for Decision Making	Integrated	2	0	1	0	3	4	SEC
7		Basic Reading and Writing Skills	Integrated	2	0	1	0	3	4	AEC
8		Indian Constitution	Theory	3	0	0	0	3	3	VAD
Total credits								24		

#### Second Semester-Integrated (Bachelor of Business Administration) - (Master of Business Administration)

Credit Structure										
Sl. No.	Course Code	Course Title	Course Type	L	T	P	S	Credits	Hours	Course Category
1	D1UA201T	Organisational Behaviour	Theory	3	0	0	0	3	3	Major
2	D1UA202T	Management and Cost Accounting	Theory	3	0	0	0	3	3	Major
3	D1UA102T	Business Statistics	Theory	3	0	0	0	3	3	Multidisciplinary
4	D1UA204T	Management	Theory	3	0	0	0	3	3	Major
5	D1UA201B	Business Communication	Integrated	2	0	1	0	3	4	AEC
6		Minor 1	Theory	3	0	0	0	3	3	Minor
7	K1UC330T	Basic French	Theory	3	0	0	0	3	3	AEC
8	K1UC332T	Basic German								
	Total credits							21		

### Third Semester-Integrated (Bachelor of Business Administration) - (Master of Business Administration)

	Credit Structure									
Sl. No.	Course Code	Course Title	Course Type	L	T	P	s	Credits	Hours	Course Category
1	D1UA301T	Financial Management	Theory	3	0	0	0	3	3	Major
2	D1UA302T	Human Resource Management	Theory	3	0	0	0	3	3	Major
3	D1UA303T	Supply Chain Management	Theory	3	0	0	0	3	3	Major
4	D1UA304T	Business Law	Theory	3	0	0	0	3	3	Major
5	D1UA305T	Business Environment	Theory	3	0	0	0	3	3	Major
6		Social Media Analysis	Integrated	1	0	0	1	2	3	AEC
7		Minor 2	Theory	3	0	0	0	3	3	Minor
	Total credits							20		

### $Fourth\ Semester-Integrated\ (Bachelor\ of\ Business\ Administration) - (Master\ of\ Business\ Administration)$

				Credit Structure						
Sl. No.	Course Code	Course Title	Course Type	L	T	P	S	Credits	Hours	Course Category
1		Research Methodology	Integrated	2	0	1	0	3	4	Major
2		Strategic Management	Theory	3	0	0	0	3	3	Major
3		Campus to Corporate	Integrated	2	0	1	0	3	4	SEC
4		Elective-I	Theory	3	0	0	0	3	3	Major
5		Elective-II	Theory	3	0	0	0	3	3	Major
6		Stock Market Analysis	Integrated	2	0	1	0	3	4	Major
7	C1UB320T	Environment Studies	Theory	2	0	0	0	2	2	VAD
8		Minor 3	Theory	3	0	0	0	3	3	Minor
	Total credits							23		

## Electives: Choose basket (any 2 out of 3) as per Specialization

				dit Struct						
Sl. No.	Course Code	Course Title	Course Type	L	T	P	S	Credits	Hours	Course Category
Marketing Electives										
1	D1UA403T	Marketing Communication	Theory	3	0	0	0	3	3	Major
2	D1UA404T	Consumer Behaviour	Theory	3	0	0	0	3	3	Major

3		Sales and Distribution Management	Theory	3	0	0	0	3	3 Major
	Finance Ele	ectives							
4	D1UA406T	Investment Analysis and Portfolio Management	Theory	3	0	0	0	3	3 Major
5	D1UA407T	Financial Statement Analysis	Theory	3	0	0	0	3	3 Major
6	D1UA408T	International Finance	Theory	3	0	0	0	3	3 Major
	HR Elective	es							
7		HR Metrics	Theory	3	0	0	0	3	3 Major
8	D1UA410T	Performance Management	Theory	3	0	0	0	3	3 Major
9	D1UA411T	Training and Development	Theory	3	0	0	0	3	3 Major
	Operations	Electives							
10	D1UA412T	Quality Management	Theory	3	0	0	0	3	3 Major
11	D1UA413T	Logistics and Distribution Management	Theory	3	0	0	0	3	3 Major
12	D1UA414T	Inventory Management & Control	Theory	3	0	0	0	3	3 Major
	Information	Technology Electives							
13		Introduction to Programming and Logic Development	Theory	3	0	0	0	3	3 Major
14		Introduction to Database Managemen System	Theory	3	0	0	0	3	3 Major
15		Data Mining	Theory	3	0	0	0	3	3 Major

## Fifth Semester-Integrated (Bachelor of Business Administration) - (Master of Business Administration)

				Credit Structure						
Sl. No.	Course Code	Course Title	Course Type	L	T	P	S	Credits	Hours	Course Category
1		Business Ethics and Governance /Entrepreneurship	Theory	3	0	0	0	3	3	Major
2		E-Business	Theory	3	0	0	0	3	3	Major
3		Summer Internship Project	Theory	0	0	0	0	3	9	SIP
4		Elective-III	Theory	3	0	0	0	3	3	Major
5		Elective-IV	Theory	3	0	0	0	3	3	Major
6		Web Mining & Data Extraction Management	Integrated	2	0	1	0	3	4	VAD
7		Minor 4	Theory	3	0	0	0	3	3	Minor
8	8 Personality Development				0	1	0	3	3	SEC
	Total credit							24		

# Electives: Choose basket (any 2 out of 3) as per Specialization

					Credit St	ructure				
Sl. No.	Course Code	Course Title	Course Type	L	Т	P	S	Credits	Hours	Course Category
	<b>Marketing</b>	Electives								
1		Brand Management	Theory	3	0	0	0	3	3	Major
2		Retail Management	Theory	3	0	0	0	3	3	Major
3		Digital Marketing	Theory	3	0	0	0	3	3	Major
	Finance Ele	ectives								
4		Financial Derivatives	Theory	3	0	0	0	3	3	Major
5		Corporate Tax	Theory	3	0	0	0	3	3	Major
6		Merger & Acquisition	Theory	3	0	0	0	3	3	Major
	HR Elective	es								
7		Organization Design and Dynamics	Theory	3	0	0	0	3	3	Major
8		Managing Leadership	Theory	3	0	0	0	3	3	Major
9		Compensation and Reward Management	Theory	3	0	0	0	3	3	Major
	Operations	Electives								
10		Warehouse Operations Management	Theory	3	0	0	0	3	3	Major
11		Supply chain Modelling and Analytics	Theory	3	0	0	0	3	3	Major
12		Sales &Operations Planning	Theory	3	0	0	0	3	3	Major
	Information	nTechnology Electives								
13		Introduction to Operating Systems	Theory	3	0	0	0	3	3	Major
14		Basics of Computer Networks	Theory	3	0	0	0	3	3	Major
15		Digital Marketing	Theory	3	0	0	0	3	3	Major

### Sixth Semester-Integrated (Bachelor of Business Administration) - (Master of Business Administration)

L						Credit S	tructure				
	Sl. No.	Course	Course Title	Course	T	т	p	S	Credits	Hours	Course
ı	51. 140.	Code	Course True	Type	L		1		Credits	Hours	Category

	Total credits								
6	Industrial Research Project		0	0	0	0	3	3 RSC	
5	Minor 5	Theory	3	0	0	0	3	3 Minor	
4	Elective-VI	Theory	3	0	0	0	3	3 Major	
3	Elective-V	Theory	3	0	0	0	3	3 Major	
2	Project Management	Theory	3	0	0	0	3	3 Major	
1	International Business	Theory	3	0	0	0	3	3 Major	

Electives: Choose basket (any 2 out of 3) as per Specialization Credit Structure Course Course Course Credits Hours Sl. No. **Course Title**  $\mathbf{L}$ T P  $\mathbf{S}$ Code Type Category Marketing Electives International Marketing Theory 3 Major 1 B2B Marketing 3 Major 0 Theory 0 0 0 3 Major 3 Marketing of Services Theory 3 Finance Electives 0 3 Major Working Capital Management Theory 0 Theory Goods and Service tax 0 0 3 Major 6 Financial Services Theory 0 3 Major HR Electives HR Accounting and Audit Theory 0 0 3 Major 3 Major 8 Employment Legislation Theory 0 0 0 9 International HRM 0 0 3 Major Theory 0 **Operations Electives** 3 Major 10 Lean Manufacturing and Six sigma Theory 0 0 Procurement and Sourcing 11 0 0 Management Theory 3 Major 12 0 0 Operations Strategy Theory 0 3 3 Major **Information Technology Electives** 13 Theory 0 0 0 3 Major 14 0 0 3 Major Theory 15 0 3 Major

Theory

		To be selected from Basket of
Sem 2-6	Minor	other School

Semester 1	24
Semester 2	21
Semester 3	20
Semester 4	23
Semester 5	24
Semester 6	18
	130