

**Master of Business Administration**

**Vision of Galgotias University (GU)**

- "To be known globally for value-based education, research, creativity and innovation"

**Mission of Galgotias University**

- Establish state-of-the-art facilities for world class education and research.
- Collaborate with industry and society to align the curriculum,
- Involve in societal outreach programs to identify concerns and provide sustainable ethical solutions.
- Encourage life-long learning and team-based problem solving through an enabling environment.

**Vision & Mission**

**School of Business (SOB) - GU**

**Vision**

- To be recognized globally for nurturing management leaders, enabling entrepreneurial skills and interdisciplinary research.

**Mission**

- **M1:** Equip students with knowledge of various functional areas in Management through Corporate World Interface.
- **M2:** Collaborate with industry for curriculum development and pedagogy.
- **M3:** Develop faculty by equipping them with teaching management techniques and interdisciplinary research.
- **M4:** Develop business leaders with an ethical mind-set capable of creating value for stakeholders and society.

**Master of Business Administration (Dual Specialization)**

**POs: Program Outcomes**

- PO1: Apply knowledge of management theories and practices to solve business problems.
- PO2: Foster analytical and critical thinking abilities for data-based decision making.
- PO3: Ability to develop Value based Leadership.
- PO4: Ability to understand, analyze and communicate global, economic, legal, and ethical aspects of business.
- PO5: Ability to lead themselves and others in the achievement of organizational goals, contributing effectively to a team environment.
- PO6: Ability to conduct investigation of complex problems using modern tools and techniques.
- PO7: Apply the various forms of business communication, supported by effective use of appropriate technology, logical reasoning, articulation of ideas.
- PO8: Apply innovative ideas and knowledge of business project management principles as an entrepreneur/team member/ team leader to develop and manage projects in multidisciplinary environments.

**PEOs: Program Educational Objectives (PEOs) for Master of Business Administration Program:**

- **PEO1:** Graduate will grow personally and professionally to be successful in dynamic business environment globally.
- **PEO2:** Graduate will lead with creative, analytical and entrepreneurial skills to help organizations achieve a competitive advantage.
- **PEO3:** Graduate will contribute as socially and ethically responsible citizen or the sustainable development of environment and society at large.

Name of The Course	Legal Aspects of Business
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**Dr. KAVITA MATHAD**  
DEAN  
SCHOOL OF BUSINESS  
GALGOTIAS UNIVERSITY  
GR. NOIDA (U.P.)



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## Master of Business Administration

Course Code	MBDS 5029			
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### Course Outcomes

CO 1: Interpret the basic legal concepts of Indian contract law required to run business effectively.
CO2 Appraise the different laws related to bailment, indemnity, Guarantee and sales of goods and imply those in case of condition and warranty.
CO 3: Apply the partnership principles in case of starting, registering and dissolving the partnership firm.
CO 4: Relate the concept of Companies Act in formation and winding-up of companies in an Indian organizational context to brief about the functioning of the company.
CO 5: Explain other laws relevant to business like negotiable instruments.

### Course Content

Unit-1 Indian Contract Act 1872	12 lecture hours	.Definition of Contract- Definition of agreement- Essentials of a valid agreement-Meaning of contract with examples- Essentials of a valid contract- Distinction between contract and agreement-Classification of contract-Definition of Offer and types of offer-Definition of acceptance-Revocation of offer and acceptance- Performance of contract -Parties of performance of contract-Doctrine of frustration and its exceptions-Discharge of contract-types of discharge of contract-Difference between different terms- Remedies for breach of contracts-types of sue-Case study- Hadley v. Baxendale-Concept of Bailment- Essentials of valid bailment- Rights of Bailor and Bailee-Duties of Bailor and Bailee-Concept of Pledge-Essentials of Valid Pledge-Rights of Pawnor and Pawee-Duties of Pawnor and Pawee -Concept of Indemnity and Guarantee-Essentials of Valid Guarantee-Types of Guarantee-Revocation of Guarantee.
Unit-2 – Sales of Goods Act 1930	5 lecture hours	Definition-Essentials of Valid Sales-Difference between sale and Agreement to sell-Meaning of term Goods-Types of goods-Price of goods -How contract of sale is made-Condition and Warranty-Implied conditions and Implied warranties-Distinguish between condition and warranty- Transfer of Goods -Doctrine of Caveat Emptor-Exceptions of Doctrine of Caveat emptor-Unpaid Seller- Rights of unpaid Seller.
Unit-3 Partnership Act 1932	3 lecture hours	Definitions of firm-Partner-Partnership-Types of Partnership-Rights of Partners ,Duties of Partners-Position of Minor as a Partner in partnership-Registration of Partnership Firm-Process of registration and effect of non-registration of Partnership Firm-Partnership Deed-Alteration in Partnership Deed-Role of Registrar-Dissolution of partnership firm-Difference Between dissolution of firm or dissolution of partnership.
Unit-4- Negotiable instrument Act	8 lecture hours	Definitions and Essentials of Negotiable Instrument-Presumptions about Negotiable Instruments-Kinds of Negotiable Instruments-Classification of Negotiable Instruments-Promissory Note-Parties of Promissory Note-Specimen of a Promissory Note-Essentials of Promissory Note- Bill of Exchange- Parties of Bill of exchange-Specimen of a Bill of Exchange- Essentials of Bill of Exchange-Cheque, Parties of Cheque-Specimen of a Cheque-Essentials of Cheque- Comparison between a Promissory Note and a Bill of exchange- Comparison between a Bill of Exchange and a Cheque-Parties to a Negotiable Instruments and their Capacity-Holder and holder in due Course-Rights and Privileges Of Holder in due Course-Comparison Between a Holder and Holder in due Course-Effects of Crossing of Cheque-Objects of Crossing of Cheque-Types of Crossing of the Cheque-Persons authorised to cross the cheque-Dishonour of cheque- Rules regarding Notice of Dishonour-Offences & Penalties.
Unit-5 Companies Act 2013	12 lecture hours	

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SCHOOL OF BUSINESS  
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Definitions-Characteristics of company-Kinds of Companies-Difference between Public and Private Companies-Memorandum of company and its contents-Memorandum of company and its contents-Alteration of MOA-Article of Association and Its contents-Alteration in AOA, Difference between AOA and MOA-Doctrine of Ultra-Vires-Doctrine of Constructive Notice and Indoor Management- Meaning of Prospectus and contents of prospectus-Share and its types -Debentures and types of debentures-Share Capital-Directors-Types-Power and duties- Numbers-Meetings-Winding-Up of Company-Mode of Winding-up and its process-Role and Power of liquidator in winding-up of company.

<b>Name of The Course</b>	<b>Business Ethics and CSR</b>			
<b>Course Code</b>	<b>MBDS 5022</b>			
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**Course Outcomes:**

- CO1: To apply the principles of Business Ethics, code of ethics, values and ethical decision making for making the business transactions moral bound.
- CO2: To employ the knowledge of rights of a consumers and environmental ethics in order to enhance the decision making with regards to the statutory duties of the businesses.
- CO3: To measure the effectiveness of Corporate Governance policies already employed to ensure good governance in the organization.
- CO4: To appraise the role and relevance of Corporate Social responsibility in the current business scenario.
- CO5: To assess the complex issues of trade-offs between the stakeholder and finding the optimal and ethical solutions.

**Course Content**

Unit-I Introduction to Business Ethics Case Study: Biocon-India's own home grown Biotech Company Introduction to Ethics, Personal and Professional Ethics, Business ethics: importance and needs, significance in ethical decision making, Distinction between values and ethics, Characteristics of an ethical organization, Morality and Law, management and ethics, Kantianism: Ethics of Duty, Other Normative Theories- Stockholder theory, Stakeholder Theory, Indian Ethical Traditions-Teachings from Gita, teachings from Islam, Christianity, Gandhian principles Case Study: \$2,500 – A Harvard Case Study	5 hours
Unit II: Consumer and Environmental Ethics Consumer and Consumer Protection- Definition; Parties to consumer protection, Consumer and Consumer protection, Consumer duties and responsibilities, Consumer protection in Indian context, Environmental Preservation: Role of Stakeholders, Waste Management and Pollution Control, Key Strategies for Industrial Pollution Prevention Managing Environmental issues, Environmental audit, Managing environmental issues, Environmental policy in Indian context, Case: Why It Pays To Be Honest: How Unethical Marketing Practices Cost Pharmaceutical Giant Johnson & Johnson \$2.2 Billion Case Study: E-Waste: The latest contributor to environmental degradation	6 Hours
Unit III: Corporate Governance Corporate Governance: an introduction, need for corporate governance: America's Hall of Shame, Satyam scandal in India, Relevance of corporate governance; Benefits of good corporate governance to a corporation and Society OECD Requirements of CG; Cadbury Committee Report on CG, Case Study: Sky Air Inc; A Harvard Case Study	3 Hours
Unit-IV Theories of Corporate Governance Case Study: How the Global Trust Bank lost the Trust, Concept of corporation and corporate Characteristics of Corporation, Theories of corporate governance- Agency Theory, Stewardship theory, Stakeholder and sociological theory Criticisms, Corporate Governance Systems: The Anglo-American Model of Governance, The German Model of Governance, Indian Model of Governance	3 Hours

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Unit-V Corporate Social Responsibility

3 Hours

Corporate Social Responsibility: an introduction, Arguments in favour and against CSR

Carrol's pyramid delineating different social responsibility activities, CSR in India context: Companies act 2013, CSR activities defined under act

CSR for Sustainable development, Triple Bottom line approach, Case Study: Dr Reddy's Laboratories: Commitment to All-round Corporate Excellence

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Dr. KAVITA MATHAD  
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