

School: School of Business Bachelor of Business Administration 2015-18

| | | First Semester | | | | | | |
|-----------------|---------------|--------------------------------------|---|---|---|----|--|--|
| SI. No. | Course Code | Course Title | L | Т | Р | С | | |
| 1 | BBA 111 | Principles of Management | 3 | 0 | 0 | 3 | | |
| 2 | BBA 112 | Financial Accounting | 3 | 0 | 0 | 3 | | |
| 3 | BBA 113 | Microeconomics | 3 | 0 | 0 | 3 | | |
| 4 | BBA 114 | Environment Management | 3 | 0 | 0 | 3 | | |
| 5 | BBA 115 | Business Mathematics | 3 | 0 | 0 | 3 | | |
| 6 | BBA 116 | Business Communication I | 3 | 0 | 0 | 3 | | |
| | | Total Credits | | | | 18 | | |
| Second Semester | | | | | | | | |
| SI. No. | Course code | Course Title | L | Т | Р | С | | |
| 1 | BBA 121 | Business Statistics | 3 | 0 | 0 | 3 | | |
| 2 | BBA 122 | IT skills | 3 | 0 | 0 | 3 | | |
| 3 | BBA 123 | Macroeconomics | 3 | 0 | 0 | 3 | | |
| 4 | BBA 124 | Business Law | 3 | 0 | 0 | 3 | | |
| 5 | BBA 125 | Business Communication II | 3 | 0 | 0 | 3 | | |
| 6 | BBA 126 | Principles of Marketing I | 3 | 0 | 0 | 3 | | |
| | | Total Credits | | | | 18 | | |
| Third Semester | | | | | | | | |
| SI. No. | Course Code | Course Title | L | Т | Р | С | | |
| 1 | BBA 211 | Cost Accounting | 3 | 0 | 0 | 3 | | |
| 2 | BBA 212 | Principles of Marketing II | 3 | 0 | 0 | 3 | | |
| 3 | BBA 213 | Information Systems for Management | 3 | 0 | 0 | 3 | | |
| 4 | BBA 214 | Business Environment | 3 | 0 | 0 | 3 | | |
| 5 | BBA 215 | Production and Operations Management | 3 | 0 | 0 | 3 | | |
| 6 | BBA 216 | Organizational Behaviour | 3 | 0 | 0 | 3 | | |
| | Total Credits | | | | | | | |
| Fourth Semester | | | | | | | | |
| Sl. No. | Course Code | Course Title | L | Т | Р | С | | |
| 1 | BBA 221 | Research Methods | 3 | 0 | 0 | 3 | | |
| 2 | BBA 222 | Marketing of Services | 3 | 0 | 0 | 3 | | |
| 3 | BBA 223 | Financial Management | 3 | 0 | 0 | 3 | | |
| 4 | BBA 224 | Human Resource Management | 3 | 0 | 0 | 3 | | |
| 5 | BBA 225 | Operations Research | 3 | 0 | 0 | 3 | | |
| 6 | BBA226 | Project Planning and Management | 3 | 0 | 0 | 3 | | |
| 7 | BBA 227 | Spreadsheet Based Decision Making | 3 | 0 | 0 | 3 | | |
| Total Credits 2 | | | | | | | | |



| Fifth Semester | | | | | | | | |
|----------------|--------------|--|---|---|---|----|--|--|
| SI. No | o. Course Co | de Course Title | L | Т | P | С | | |
| 1 | BBA 31 | . Entrepreneurship | 3 | 0 | 0 | 3 | | |
| 2 | BBA 31 | E Business | 3 | 0 | 0 | 3 | | |
| 3 | BBA 31 | Business Ethics and Corporate Governance | 3 | 0 | 0 | 3 | | |
| 4 | BBA 31 | Summer Internship Project | 0 | 0 | 0 | 6 | | |
| 5 | | Elective- | 3 | 0 | 0 | 3 | | |
| 6 | | Elective | 3 | 0 | 0 | 3 | | |
| 7 | | Elective | 3 | 0 | 0 | 3 | | |
| 8 | | Elective | | | | | | |
| Total Credits | | | | | | 24 | | |
| Sixth Semester | | | | | | | | |
| SI. No. | Course code | Course Title | L | Т | P | С | | |

| SI. No. | Course code | Course Title | L | Т | Р | С |
|---------------|-------------|--|---|---|---|----|
| 1 | BBA 321 | Business Policy and Strategic management | 3 | 0 | 0 | 3 |
| 2 | BBA 322 | Industrial Research Project | 0 | 0 | 0 | 6 |
| 3 | | Elective- | 3 | 0 | 0 | 3 |
| 4 | | Elective | 3 | 0 | 0 | 3 |
| 5 | | Elective | 3 | 0 | 0 | 3 |
| Total Credits | | | | | | 18 |

| | | Elective Courses | | | | |
|---------|--------------|---------------------------------------|---|---|---|---|
| SI. No. | Course Code | Course Title | L | Т | Р | С |
| 1 | BBA (FIN361) | Money and Capital Markets in India | 3 | 0 | 0 | 3 |
| 2 | BBA (FIN362) | Financial Markets and Institutions | 3 | 0 | 0 | 3 |
| 3 | BBA (FIN363) | Financial Services | 3 | 0 | 0 | 3 |
| 4 | BBA (MKT361) | Sales and Distribution Management | 3 | 0 | 0 | 3 |
| 5 | BBA (MKT362) | Retail Management | 3 | 0 | 0 | 3 |
| 6 | BBA (MKT363) | Brand Management | 3 | 0 | 0 | 3 |
| 7 | BBA (HRM361) | Performance Management | 3 | 0 | 0 | 3 |
| 8 | BBA (HRM362) | Organizational Development and Change | 3 | 0 | 0 | 3 |
| 9 | BBA (HRM363) | Compensation & Reward Management | 3 | 0 | 0 | 3 |
| 10 | BBA (FIN371) | International Finance | 3 | 0 | 0 | 3 |
| 11 | BBA (FIN372) | Working Capital Management | 3 | 0 | 0 | 3 |
| 12 | BBA (FIN373) | Investment Management | 3 | 0 | 0 | 3 |
| 13 | BBA (MKT371) | Digital Marketing | 3 | 0 | 0 | 3 |
| 14 | BBA (MKT372) | Advertising Management | 3 | 0 | 0 | 3 |
| 15 | BBA (MKT373) | Consumer Behavior | 3 | 0 | 0 | 3 |
| 16 | BBA (HRM371) | Industrial Relations and Labor Laws | 3 | 0 | 0 | 3 |
| 17 | BBA (HRM372) | Training and Development | 3 | 0 | 0 | 3 |
| 18 | BBA (HRM373) | International HRM | 3 | 0 | 0 | 3 |