



GALGOTIAS UNIVERSITY

Syllabus of DIPLOMA IN PHARMACY

Name of School: School of Medical and Allied Sciences

Department: Pharmacy

Year: 2021-23

Program Educational Objectives:

D. Pharmacy students shall be able:

PEO 1: To undertake the responsibilities of Pharmacist with adequate comprehension of health care system.

PEO 2: To integrate the knowledge base of Pharmaceuticals for better design of drugs and dosage regimen

PEO 3: To reflect as professional with technical and ethical values, providing services for environment and social awareness.

Program Outcomes:

1. Pharmacy Knowledge: Possess knowledge and comprehension of the core and basic knowledge associated with the profession of pharmacy, including biomedical sciences; Pharmaceutical sciences; behavioural, social, and administrative Pharmacy sciences, manufacturing practices and sales and marketing.

2. Planning Abilities: Demonstrate effective planning abilities including time management, resource management, delegation skills and organizational skills. Develop and implement plans and organize work to meet deadlines.

3. Problem analysis: Utilize the principles of scientific enquiry, thinking analytically, clearly and critically, while solving problems and making decisions during daily practice. Find, analyze, evaluate and apply information systematically and shall make defensible decisions.

4. Modern tool usage: Learn, select, and apply appropriate methods and procedures, resources, and modern pharmacy-related computing tools with an understanding of the limitations.

5. Leadership skills: Understand and consider the human reaction to change, motivation issues, leadership and team-building when planning changes required for fulfillment of practice, professional and societal responsibilities. Assume participatory roles as responsible citizens or leadership roles when appropriate to facilitate improvement in health and wellbeing.

6. Professional Identity: Understand, analyze and communicate the value of their professional roles in society (e.g. health care professionals, promoters of health, educators, managers, employers, employees).

7. Pharmaceutical Ethics: Honor personal values and apply ethical principles in professional and social contexts. Demonstrate behavior that recognizes cultural and personal variability in values, communication and lifestyles. Use ethical frameworks; apply ethical principles while making decisions and take responsibility for the outcomes associated with the decisions.

8. Communication: Communicate effectively with the pharmacy community and with society, such as, being able to comprehend and write effective reports, make effective presentations and documentation, and give and receive clear instructions.

9. The Pharmacist and society: Apply reasoning informed by the contextual knowledge to assess societal, health, safety and legal issues and the consequent responsibilities relevant to the professional pharmacy practice.

10. Environment and sustainability: understand the impact of the professional pharmacy solutions in societal and environmental contexts, demonstrate the knowledge of, and need for sustainable development.

11. Life-long learning: Recognize the need for, and have the preparation and ability to engage in independent and life-long learning in the broadest context of technological change. Self access and use feedback effectively from others to identify learning needs and to satisfy these needs on an ongoing basis.

Program Structure

First Year								
Sl. No	Course Code	Name of the Course					Assessment Pattern	
			L	T	P	C	Sessional	ETE
1	DPHT1001	Pharmaceutics – I	3	0	0	3	20	80
2	DPHT1002	Pharmaceutical Chemistry - I	3	0	0	3	20	80
3	DPHT1003	Pharmacognosy	3	0	0	3	20	80
4	DPHT1004	Biochemistry & Clinical Pathology	2	0	0	2	20	80
5	DPHT1005	Human Anatomy & Physiology	3	0	0	3	20	80
6	DPHT1006	Health Education & Community Pharmacy	2	0	0	2	20	80
7	DPHP1051	Pharmaceutics - I (P)	0	0	4	2	20	80
8	DPHP1052	Pharmaceutical Chemistry - I(P)	0	0	4	2	20	80
9	DPHP1053	Pharmacognosy (P)	0	0	4	2	20	80
10	DPHP1054	Biochemistry & Clinical Pathology (P)	0	0	4	2	20	80
11	DPHP1055	Human Anatomy & Physiology (P)	0	0	2	1	20	80
		Total	16	0	18	25	220	880
Second Year								
Sl No	Course Code	Name of the Course					Assessment Pattern	
			L	T	P	C	Sessional	ETE
1	DPHT2001	Pharmaceutics - II	3	0	0	3	20	80
2	DPHT2002	Pharmaceutical Chemistry - II	4	0	0	4	20	80
3	DPHT2003	Pharmacology & Toxicology	3	0	0	3	20	80
4	DPHT2004	Pharmaceutical Jurisprudence	2	0	0	2	20	80
5	DPHT2005	Drug Store & Business Management	3	0	0	3	20	80
6	DPHT2006	Hospital & Clinical Pharmacy	3	0	0	3	20	80
7	DPHT2007	Medical Sales Representative	3	0	0	3	20	80
8	DPHP2051	Pharmaceutics - II (P)	0	0	4	2	20	80
9	DPHP2052	Pharmaceutical Chemistry - II (P)	0	0	4	2	20	80
10	DPHP2053	Pharmacology & Toxicology (P)	0	0	2	1	20	80
11	DPHP2054	Hospital & Clinical Pharmacy (P)	0	0	2	1	20	80
12	DPHP2055	Medical Sales Representative (P)	0	0	2	1	20	80
		Total	21	0	14	28	240	960

Detailed Syllabus

Name of The Course	Pharmaceutics-I			
Course Code	DPHT1001			
Prerequisite				
Co-requisite				
Anti-requisite				
	L	T	P	C
	3	0	0	3

Course Objectives

1. The student shall be able to understand the requirements for manufacturing and processing of pharmaceutical products.
2. The student shall be able to understand the pharmacopoeial standards for the evaluation of different pharmaceutical products.

Course Outcomes

CO1	Students will be able to understand different pharmacopoeial guidelines for therapeutic substances and pharmaceutical calculations.
CO2	Students will be able to understand the packaging requirements for pharmaceutical products and different techniques for size reduction and size separation.
CO3	Students will be able to understand the techniques of mixing, filtrations and extraction.
CO4	Students will be able to understand the techniques of distillation and sterilization of different materials/products.
CO5	Students will be able to understand the process of tablet, capsule and immunological product manufacturing and their evaluation.
CO6	Student will be acknowledge about how to design and use different advanced medical devices and technologies

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Exam	End Term Exam (ETE)	Total Marks
0	20	80	100

Course Content:

Unit I: Introduction of different dosage forms 6 Hours

Their classification with examples-their relative applications.Familiarization with new drug delivery systems.Introduction to Pharmacopoeias with special reference to the Indian Pharmacopoeia.

Unit II: Metrology 7 Hours

System of weights and measures. Calculations including conversion from one to another system. Percentage calculations and adjustment of products. Use of alligation method in calculations. Isotonic solutions.

Unit III: Packaging of pharmaceuticals 8 Hours

Desirable features of a container and types of containers. Study of glass & plastics as materials for containers and rubber as a material for closure-their merits and demerits. Introduction to aerosol packaging.

Unit IV : Size reduction and Size separation 8 Hours

Objectives and factors affecting size reduction, methods of size reduction- study of Hammer mill, ball mill, Fluid energy mill and Disintegrator. Size separation by sifting. Official standards for powders. Sedimentation methods of size separation. Construction and working of Cyclone separator.

Unit V: Mixing and Homogenization 8 Hours

Liquid mixing and powder mixing, Mixing of semisolids. Study of silverson Mixer-Homogenizer, planetary Mixer; Agitated powder mixer; Triple Roller Mill; Propeller Mixer, colloidal Mill and Hand Homogeniser. Double cone mixer.

Unit VI: Clarification, Filtration and Extraction and Galenicals 8Hours

Theory of filtration, Filter media; Filter aids and selection of filters. Study of the following filtration equipments-Filter Press, sintered filters, Filter candles, Metafilter.

Extraction and Galenicals-

(a) Study of percolation and maceration and their modification, continuous hot extraction-Application in the preparation of tinctures and extracts.

(b) Introduction to Ayurvedic dosage forms.

Heat process-Evaporation-Definition-Factors affecting evaporation-study of evaporating still and Evaporating

pan.
Unit VI: Clarification, Filtration and Extraction and Galenicals 8 Hours
Theory of filtration, Filter media; Filter aids and selection of filters. Study of the following filtration equipments-Filter Press, sintered filters, Filter candles, Metafilter. Extraction and Galenicals- (a) Study of percolation and maceration and their modification, continuous hot extraction-Application in the preparation of tinctures and extracts. (b) Introduction to Ayurvedic dosage forms. Heat process-Evaporation-Definition-Factors affecting evaporation-study of evaporating still and Evaporating pan.
Unit VII: Distillation and Introduction to drying process 8 Hours
Introduction of distillation, methods of distillation, Simple distillation, Fractional distillation, Steam distillation, Distillation under reduced pressure, Destructive distillation.
Unit VIII: Sterilization and Aseptic techniques 8 Hours
Concept of sterilization and its differences from disinfection-Thermal resistance of microorganisms. Detailed study of the following sterilization process. Sterilization with moist heat, Dry heat sterilization, Sterilization by radiation, Sterilization by filtration and Gaseous sterilization. Aseptic techniques-Applications of sterilization process in hospitals particularly with reference to surgical dressings and intravenous fluids. Precautions for safe and effective handling of sterilization equipment.
Unit IX: Processing of Tablets 8 Hours
Definition; different type of compressed tablets and their properties. Processes involved in the production of tablets; Tablets excipients; Defects in tablets; Evaluation of Tablets; Physical standards including Disintegration and Dissolution. Tablet coating-sugar coating; films coating, enteric coating and micro-encapsulation (Tablet coating may be done in an elementary manner).
Unit IX: Processing of Capsules and study of Immunological Products 6 Hours
Hard and soft gelatin capsules; different sizes of capsules; filling of capsules; handling and storage of capsules. Special applications of capsules. Study of immunological products like sera, vaccines,

toxoids & their preparations.

Unit XI: Advance medical Technology for Variant diseases 8 Hours	8 Hours
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Introduction of advance medical technologies and its application, Study of various medical techniques like: Clustered Regularly Interspaced Short Palindromic Repeats (CRISPR) Process, Telehealth techniques, Precision medicine and Health wearable devices, 3D printing or Bio printing technique, wireless brain sensors, Robotic surgery technique and Smart inhalers etc.

Suggested Reading

1. Lachman L, Liberman H.A and Kanig J.L., "Theory and Practice of Industrial Pharmacy", Lea and Febiger.
2. Remington – "The science and practice of pharmacy" Vol. I & II. Mack Publishing Co., Pennsylvania.
3. Pharmacopoeia of India, the Controller of Publications, Delhi.
4. S.B. Gokhale, M. S. Tare, Advance drug delivery system, Nirali prakashan
5. Jorge Coelho, Drug delivery system: Advanced technology potentially applicable in personalized treatment, EPMR publisher (Springer)

Name of The Course	Pharmaceutical Chemistry-II			
Course Code	DPHT1002			
Prerequisite				
Co-requisite				
Anti-requisite				
	L	T	P	C
	3	0	0	3

Course Objectives

1. The student shall be able to understand different acids, bases, antioxidants, inorganic drugs and Pharmaceuticals.
2. The student shall be able to understand the medicinal and Pharmaceutical importance of compounds.

Course Outcomes

CO1	Students will be able to understand properties and medicinal uses of antioxidants and Gastrointestinal agents.
CO2	Students will be able to understand the chemistry of topical agents, antimicrobials, astringents and dental products.
CO3	Students will be able to understand the chemistry of respiratory stimulants, expectorants, emetics, antidotes and electrolytes
CO4	Students will be able to understand the chemistry of some official compounds and radiopharmaceuticals
CO5	Students will be able to apply chemical tests for quality control of drugs and identification tests of cations and anions.
CO6	Students will be able to apply the knowledge on WHO and radiopharmaceutical guideline.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Exam (MTE)	End Term Exam (ETE)	Total Marks
	20	80	100

Course Content:

Unit I: General discussion 8 Hours

General discussion on the following inorganic compounds including important physical and chemical Properties, medicinal and pharmaceutical uses, storage conditions and chemical incompatibility.

Acids, bases and buffers-Boric acid, Hydrochloric acid, Strong Ammonium hydroxide, Sodium hydroxide and official buffers.

Antioxidants- Hypophosphorous acid, Sulphur dioxide, Sodium bisulphite, Sodium meta-bisulphite, Sodium thiosulphate, Nitrogen and Sodium nitrite.

Unit II: Gastrointestinal agents

10 Hours

Acidifying agents- Dilute Hydrochloric acid.

Antacids- Sodium bicarbonate, Aluminum hydroxide gel, Aluminum phosphate, Calcium carbonate, Magnesium carbonate, Magnesium trisilicate, Magnesium oxide, Combinations of antacid preparations. Protective and Adsorbents- Bismuth sub carbonate and Kaolin.

Saline cathartics- Sodium potassium tartrate and Magnesium sulphate.

Unit III: Topical Agents

8 Hours

Protective- Talc, Zinc Oxide, Calamine, Zinc stearate, Titanium dioxide, silicone polymers.

Antimicrobials and Astringents- Hydrogen peroxide*, Potassium permanganate, Chlorinated lime, Iodine, Solutions of Iodine, Povidone-iodine, Boric acid, Borax, Silver nitrate, Mild silver protein, Mercury yellow, Mercuric oxide, Ammoniated mercury. Sulphur and its compounds- Sublimed sulphur, Precipitated sulphur, Selenium sulphide.

Astringents- Alum and Zinc Sulphate.

Unit IV: Dental Product

8 Hours

Dental Products- Sodium fluoride, Stannous fluoride, Calcium carbonate, Sodium meta phosphate, Dicalcium phosphate, Strontium chloride, Zinc chloride. Inhalants- Oxygen, Carbon dioxide, Nitrous oxide.

Unit V:

7 Hours

Respiratory stimulants- Ammonium carbonate.

Expectorants and Emetics- Ammonium chloride*, Potassium iodide, Antimony potassium tartrate. Antidotes- Sodium nitrite.

Unit VI: Major Intra and Extra cellular electrolytes

8 Hours

Major Intra and Extra cellular electrolytes-

Electrolytes used for replacement therapy- Sodium chloride and its preparations, Potassium chloride and its preparations.

Physiological acid-base balance and electrolytes used-

Sodium acetate, Potassium Acetate, Sodium bicarbonate Inj., Sodium citrate, Potassium citrate, Sodium lactate injection, Ammonium chloride and its injection, Combination of oral electrolyte powders and solutions.
Unit VII: Inorganic official compounds
7 Hours
Inorganic official compounds of Iron, Iodine and Calcium, Ferrous Sulphate and Calcium Gluconate.
Unit VIII: Radio pharmaceuticals and contrast media
7 Hours
Radio activity-Alpha; Beta and Gamma Radiations, Biological effects of radiations, Measurement of radio activity, G.M. Counter, Radio isotopes-their uses, Storage and precautions with special reference to the official preparations. Radio opaque contrast media-Barium sulfate.
Unit IX: Quality control of Drugs and Pharmaceuticals
7 Hours
Importance of quality control, significant errors, methods used for quality control, sources of impurities in pharmaceuticals. Limit tests for Arsenic, Chloride, Sulfate, Iron and Heavy metals.
Unit X: Identification tests
5 Hours
Identification tests for cations and anions as per Indian Pharmacopoeia.
Unit XI:
Hours
Advances in Pharmaceutical Chemistry-I
<ul style="list-style-type: none"> • Radiopharmaceuticals used for drug discovery and development. • Inorganic compounds used in pharmaceutical preparations. • Metallic compounds used in pharmaceutical preparations.
1. https://www.drugs.com/pro/water-for-injection.html
2. WHO Guidelines.. https://www.who.int/medicines/areas/quality_safety/quality_assurance/QAS19_786
3. Radiopharmaceuticals: Drug Development and Regulatory Issues. https://link.springer.com/chapter/10.1007/978-3-540-76735-0_20
4. Radioactive Drugs in Clinical Medicine. https://www.iaea.org/sites/default/files/15205681319.pdf

5. https://www.researchgate.net/publication/267961271_Metal_Based_Drugs_Current_Use_and_Future_Potential
Introduction to pharmaceutical inorganic chemistry.
6. http://www.bspublications.net/downloads/059c4987a9551e_Ch-1_Pharmaceutical%20Inorganic%20Chemistry_2nd%20Ed._Algarsamy.pdf
7. Medicinal Uses of Inorganic Compounds -
1. <https://www.ias.ac.in/article/fulltext/reso/011/04/0075-0090>.
https://images.static-collegedunia.com/public/college_data/images/entrance/entrance_brochure/1476547755x.pdf

Suggested Reading

- 1.
- 2.
- 3.
- 4.

Name of The Course	Pharmacognosy			
Course Code	DPHT 1003			
Prerequisite				
Co-requisite				
Anti-requisite				
	L	T	P	C
	3	0	0	3

Course Objectives

The basic objective of this course is to get familiar with Pharmacognosy, active constituents, phytochemical screening etc.

Course Outcomes

The student shall be able to

CO1	Demonstrate and interpret the different indigenous system of medicines, related drugs and also able to analyze the adulteration and quality control parameters as per Pharmacopoeia standards.
CO2	Apply the different tests and techniques for identification and isolation of therapeutic important category of compounds.
CO3	Relate and generalize the importance of Pharmaceutical aids.
CO4	Apply the knowledge of occurrence, distribution, organoleptic evaluation, chemical tests and therapeutic efficacy of various categories of drugs.
CO5	Apply the knowledge of identification, preparation and gross anatomical studies of various drugs.
CO6	Evaluate the Ayurvedic Preparation methods & Crude drug monograph and justify their importance in registration of drugs.

Continuous Assessment Pattern

Internal Assessment (IA)	Mid Term Exam (MTE)	End Term Exam (ETE)	Total Marks
20	-	80	100

Course Content:

Unit I	15 Hour
Definition, history and scope of Pharmacognosy including indigenous system of medicine. Various systems of classification of drugs and natural origin. Adulteration and drug evaluation; significance of Pharmacopoeial standards.	
Unit II	15 Hours
Brief outline of occurrence, distribution, outline of isolation, identification tests, therapeutic effects and pharmaceutical application of alkaloids, terpenoids, glycosides, volatile oils, tannins and resins.	
Unit III	7 Hours
Pharmaceutical aids Honey, Arachis oil, starch, kaolin, pectin, olive oil. Lanolin, Beeswax, Acacia, Tragacanth, sodium Alginate, Agar, Guar gum, gelatin. Occurrence, distribution, organoleptic evaluation, chemical constituents including tests wherever applicable and therapeutic efficacy of following categories of drugs. (a) Laxatives- Aloes, Rhubarb, Castor oil, Ispaghula, Senna. (b) Cardiotonics- Digitalis, Arjuna. (c) Carminatives & G.I. regulators- Umbelliferous fruits, Coriander, Fennel, Ajowan, Cardamom, Ginger, Black pepper, Asafoetida, Nutmeg, Cinnamon, Clove.	
Unit IV	15 Hours
Occurrence, distribution, organoleptic evaluation, chemical constituents including tests wherever applicable and therapeutic efficacy of following categories of drugs. (d) Astringents- Catechu. (e) Drugs acting on nervous system- Hyoscyamus, Belladonna, Aconite, Ashwagandha, Ephedra, Opium, Cannabis, Nux-vomica. (f) Antihypertensive- Rauwolfia. (g) Antitussives- Vasaka, Tolu balsam, Tulsi. (h) Antirheumatics- Guggal, Colchicum. (i) Antitumour- Vinca. (j) Antileptotics- Chaulmoogra oil.	

(k) Antidiabetics- Pterocarpus, Gymnema sylvestro.	
(l) Diuretics- Gokhru, Punarnava.	
(m) Antidysenterics- Ipecacuanha.	
(n) Antiseptics and disinfectants- Benzoin, Myrrh, Neem, Curcuma.	
(o) Antimalarials- Cinchona.	
(p) Oxytocics- Ergot.	
(q) Vitamins- Shark liver oil and Amla.	
(r) Enzymes- Papaya, Diastase, Yeast.	
(s) Perfumes and flavoring agents- peppermint oil, Lemon oil, Orange oil, lemon grass oil, sandal wood.	
Unit V	15 Hours
Miscellaneous- Liquorice, Garlic, picrorhiza, Dirscorea, Linseed, shatavari, shankpushpi, pyrethrum, Tobacco.	
Collection and preparation of crude drugs for the market as exemplified by Ergot, opium, Rauwalfia, Digitalis, senna.	
Study of source, preparation and identification of fibers used in sutures and surgical dressings- cotton, silk, wool and regenerated fibers.	
Gross anatomical studies of- senna, Datura, cinnamon, cinchona, fennal, clove, Ginger, Nuxvomica & Ipecacuanha.	
Unit	VI:
8 Hours	
Ayurvedic Pharmacy: Introduction , Market Potential, Ayurvedic preparations: Arishta, Asava, Gutika, Tailas, Churnas, Bhasma, Lehyas.	
Introduction to crude drug monograph and its importance in registration of herbal drug.	

2. Kokate C.K., et al, Pharmacognosy, Nirali Prakashan, Pune.
3. Wallis. T.E., Text Book of Pharmacognosy, J&A Churchill Ltd. London.
4. Tyler V.E. et al, Pharmacognosy, Lea &Febiger, Philadelphia.
5. Shah B, Seth AK. Pharmacognosy & Phytochemistry. CBS Publishers & Distributors Pvt. Ltd.

Reference Books

1. Indian Herbal Pharmacopoeia, Vol. I&II, ICMR & RRL., Jammu.
2. Nadkarni A.K., Indian Materia Medica 1-2, Popular Prakashan (P) Ltd. Bombay.
3. Medicinal Plants of India I&II, Indian council of Medical Reasearch, New Delhi.

Suggested Reading

Text Book

1. Kokate C.K., Gokhale AS, Gokhale SB, Cultivation of Medicinal Plants, Nirali Prakashan.

CO1	The student will be able to understand fundamental biochemical principles of proteins and their importance to maintain healthy life
CO2	The student will be able to understand the basics of carbohydrates biomolecules and analyze the presence of carbohydrates, metabolic pathway and disease
CO3	The student will be able to understand basics of lipids, their identification and metabolites causing disease
CO4	The student will be able to understand importance of vitamins, minerals and chemistry involved in enzyme action with various factors affecting their activity.
CO5	The student will be able to understand pathogenesis of diseases due to presence of unwanted metabolites, abnormal cells and their cell count in biological samples.

Name of The Course	Biogemistry and clinical Pathology(Theory)
Course Code	DPHT1004
Prerequisite	
Co-requisite	
Anti-requisite	

L	T	P	C
3	1	0	4

Course Objectives

Upon completion of the course, the students shall be able to understand:

1. Apply fundamental biochemical principles of proteins and their importance to maintain healthy life
2. Illustrate the basics of carbohydrates biomolecules and analyze the presence of carbohydrates, metabolic pathway and disease
3. Illustrate the basics of lipids, their identification and metabolites causing disease
4. Analyze the importance of vitamins, minerals and chemistry involved in enzyme action with various factors affecting their activity.
5. Analyze the pathogenesis of diseases due to presence of unwanted metabolites, abnormal cells and their cell count in biological samples.

Course Outcomes

Course Content:

Unit I: 10 Hours

Proteins

Brief chemistry and role of proteins, polypeptides and amino acids, classification, Qualitative tests, Biological value, Deficiency diseases.

Unit II: 10 Hours

Carbohydrates

Brief chemistry and role of carbohydrates, classification, qualitative tests, Diseases related to carbohydrate metabolism.

Unit III:

10 Hours

Lipids

Brief chemistry and role of lipids, classification and qualitative tests. Diseases related to lipids metabolism

Unit IV 10 Hours

Vitamins

Vitamins: Brief chemistry and role of vitamins and

coenzymes. Role of minerals and water in life processes. Enzymes: Brief concept of enzymatic action, factors affecting it

Unit V: 10 Hours

Therapeutics

Introduction to pathology of blood and urine. Lymphocytes and platelets, their role in health and disease. Erythrocytes-Abnormal cells and their significance. Abnormal constituents of urine and their significance in diseases.

2. Identify the three types of muscle and describe the muscular system's functions.

3. Identify the major components of the nervous system and describe their functions.

4. Identify the major components of the endocrine system and describe their functions.

5. Identify the major components of the circulatory system and describe their functions.

Course Outcomes

CO1	Illustrate the basic concepts of anatomy and physiology to identify cell, tissues and cardiovascular functions and its diseases.
CO2	Interpret the elements of respiratory and urinary system.
CO3	Demonstrate the anatomy and functions of muscular and central nervous system.
CO4	Illustrate anatomy and physiology of sensory and digestive system.
CO5	Interpret the structure, and physiology of reproductive and endocrine system
CO6	Illustrate the role of kidney in Blood Pressure and pH.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Exam ()	End Term Exam (ETE)	Total Marks
0	20	80	100

Course Content:

Unit I: Scope of Anatomy and physiology. 10 Hours

Scope of Anatomy and physiology. Definition of various terms used in Anatomy. Structure of cell, function of its components with special reference to mitochondria and microsomes.

Elementary tissues: Elementary tissues of the body, i.e. epithelial tissue, muscular tissue, connective tissue and nervous tissue.

Skeletal System: Structure and function of skeleton. Classification of joints and their function. Joint disorders.

Unit II: Cardiovascular System 10 Hours

Composition of blood, functions of blood elements. Blood group and coagulation of blood. Brief information regarding disorders of blood. Name and functions of

Name of The Course	Human Anatomy and Physiology			
Course Code	DPHT1005			
Prerequisite				
Co-requisite				
Anti-requisite				
	L	T	P	C
	3	0	0	3

Course Objectives

1. Identify different types of cells and organelles describe their functions.

lymph glands. Structure and functions of various parts of the heart. Arterial and venous system with special reference to the names and positions of main arteries and veins. Blood pressure and its recording. Brief information about cardiovascular disorders.
Unit III: Respiratory system 07Hours
Various parts of respiratory system and their functions, physiology of respiration.
Unit IV: Urinary System 07 Hours
Various parts of urinary system and their functions, structure and functions of kidney. Physiology of urine formation. Patho-physiology of renal diseases and edema
Unit V: Muscular System 07 Hours
Structure of skeletal muscle, physiology of muscle contraction. Names, positions, attachments and functions of various skeletal muscles. Physiology of neuromuscular junction.
Unit VI: Central Nervous System 07 Hours
Various parts of central nervous system, brain and its parts, functions and reflex action. Anatomy and physiology of automatic nervous system.
Unit VII: Sensory Organs 07 Hours
Elementary knowledge of structure and functions of the organs of taste, smell, ear, eye and skin. Physiology of pain
Unit VIII: Digestive System 07 Hours
Names of various parts of digestive system and their functions. Structure and functions of liver, physiology of digestion and absorption.
Unit IX: Endocrine System 07 Hours
Endocrine glands and Hormones. Location of glands, their hormones and functions. Pituitary, thyroid. Adrenal and pancreas
Unit X: Reproductive system 06 Hours
Physiology and Anatomy of Reproductive system
Unit XI: Role of Kidney in Blood pH and Blood Pressure
Introduction, physiology, pathophysiology, Drug used in hypertension

Suggested Reading

1. **Physiological basis of Medical Practice-Best and Taylor. Williams & Wilkins Co, Riverview, MI USA.**
2. **Text book of Medical Physiology- Arthur C, Guyton and John. E. Hall. Miamisburg, OH, U.S.A.**
3. **Human Physiology (vol 1 and 2) by Dr. C.C. Chatterjee, Academic Publishers Kolkata.**
4. **Difore S.H. "Atlas of Normal Histology" – Lea & Febiger Philadelphia.**

Name of The Course	Health Education & Community Pharmacy			
Course Code	DPHT1006			
Prerequisite				
Co-requisite				
Anti-requisite				
	L	T	P	C
	4	0	0	3

Course Objectives

1. To understand concept of health and nutrition
2. To understand environmental health sciences.
3. To understand fundamental principles of microbiology
- 4 To understand signs and Symptoms, causative organism, mode of transmission, pathogenesis of communicable and non – communicable diseases.

Course Outcomes

CO1	Analyze the concept of health and nutrition for the prevention and control of diseases as well as they will analyze the concept of family planning
CO2	Apply the knowledge of first aid to come over the emergencies situation as well as they will also apply the knowledge of environmental

	health science to prevent and control of air, soil and water borne diseases.
CO3	Understand the fundamental principle of microbiology and causative agents, mode of transmission and prevention of communicable diseases.
CO4	Apply the concept to prevent and control of Intestinal infection, arthropod borne infections, surface infection and sexually transmitted diseases
CO5	The student will be able to Apply knowledge of causative agents, prevention, care and control of communicable and infectious diseases.
CO6	The students will be able to Apply knowledge of causative agents, prevention, care and control of communicable and infectious diseases of modern era

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Exam (S)	End Term Exam (ETE)	Total Marks
0	20	80	100

Course Content:

Unit I: Concept of health and Demography and family planning 10 Hours
Definition of physical health, mental health, social health, spiritual health determinant of health, indicator of health, concept of disease, natural history of diseases, the disease agents, concept of prevention of diseases. Nutrition & Health Classification of foods, requirements, diseases induced due to deficiency of proteins, vitamins and minerals-treatment and prevention. Demography and family planning: Demography cycle, fertility, family planning, contraceptive methods, behavioral methods, natural family planning methods,

chemical methods, mechanical methods, hormonal contraceptives, population problem of India.

Unit II: First aid and Environment and health

10 Hours

Emergency treatment in shock, snake-bite, burns, poisoning, heart disease, fractures and resuscitation methods, Elements of minor surgery and dressings. Source of water supply, water pollution, purification of water, health and air, noise, light-solid waste disposal and control-medical entomology, arthropod borne diseases and their control. rodents, animals and diseases

Unit III: Fundamental principles of microbiology and diseases

10 Hours

Classification of microbes, isolation, staining techniques of organisms of common diseases
 Communicable diseases
 Causative agents, mode of transmission and prevention.
 Respiratory infections-chicken pox, measles, influenza, diphtheria, whooping cough and tuberculosis.

Unit IV : Intestinal infection and Arthropod borne infections

10 Hours

Poliomyelitis, Hepatitis, cholera, Typhoid, food poisoning, Hookworm infection, plague, Malaria, filariases.
 Surface infection- Rabies, Trachoma, Tetanus, Leprosy.
 Sexually transmitted diseases-Syphilis, Gonorrhoea, AIDS

Unit V: Non-communicable diseases

13 Hours

causative agents, prevention, care and control, cancer, diabetes, blindness, cardiovascular diseases.

Epidemiology:

Its scope, methods, uses, dynamics of disease transmission. Immunity and

immunization: Immunological products and their dose schedule. Principles of disease control and prevention, hospital acquired infection, prevention and control. Disinfection, types of disinfection procedures, for-faces, urine, sputum, room linen, dead-bodies, instruments

Unit VI : 8 Hours

Introduction to covid 19.

References: Social Pharmacy: Tayler, Geoffery. Pharmaceutical Press. London
S. Khurana, P Suresh and R Kalsi. Health Education & Community Pharmacy. S Vikas & Co
Community Pharmacy Handbook- Jonathan Waterfield

Suggested Reading

1. Innovation and development Ltd. Geoff Harding, Sarah Nettleton and Kevin Taylor. The Pharmaceutical Press

2. Text Book of Community Pharmacy Practice. RPSGB Publication

3. Community Pharmacy Handbook- Jonathan Waterfield

4. S. Khurana, P Suresh and R Kalsi. Health Education & Community Pharmacy. S Vikas & Co

Name of The Course	Pharmaceutics -I Practical			
Course Code	DPHP1051			
Prerequisite				
Corequisite				
Antirequisite				
	L	T	P	C
	0	0	4	2

List of Experiments:

1 To perform size reduction of given sample by ball mill.

2 To perform the size separation of given sample by sieving method

3 To prepare and submit calcium carbonate granules by wet granulation technique.

4 To evaluate the granules of calcium carbonate for flow properties.

5 To study the effect of additives on the flow properties of calcium carbonate granules.

6 To prepare and evaluate calcium carbonate tablets.

7 To evaluate the given marketed tablets.

8 To prepare and evaluate sodium chloride tablets by direct compression technique.

9 To perform the mixing of given powder by double cone blender.

10 To perform the simple distillation.

11 To perform the separation of two miscible liquids by simple distillation.

12 To perform the sterilization by dry heat method.

13 To perform sterilization by moist heat.

14 To evaluate the packaging materials and containers.

15 To perform the aseptic transfer of microbiological samples in laminar flow bench.

16 To study the operation of manual capsule filling machine.

17 To study the effect of concentration on the rate of filtration.

18 To study the effect of filter media on the rate of filtration.

19 To study the effect of filter aid on the rate of filtration.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Test	End Term Test (ETE)	Total Marks
0	20	80	100

Name of The Course	Pharmaceutical Chemistry-II			
Course Code	DPHP1052			
Prerequisite				
Co-requisite				
Anti-requisite				
	L	T	P	C
	0	0	4	2

Course Objectives

- 1 Students should understand different acids, bases, antioxidants, inorganic drugs and Pharmaceuticals
- 2 Students should understand the medicinal and Pharmaceutical importance of compounds.
- 3 Students should know the methods of assay of pharmaceuticals.
- 4 Students should know the methods to check limits of impurities in pharmaceuticals.

Course Outcomes

CO1	Students will be able to prepare & analyze the drug samples for identification.
CO2	Students will be able to analyze the drug samples to check the limits of important ions.
CO3	Students will be able to analyze the purity of drug samples by acid-base & redox titrations.
CO4	Students will be able to analyze the purity of drug samples by precipitation titrations.
CO5	Students will be able to apply chemical tests for quality control of drugs and identification tests of cations and anions.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Exam (MTE)	End Term Exam (ETE)	Total Marks
0	20	80	100

Course Content:

Unit I: General discussion 8 Hours
<ol style="list-style-type: none"> To perform the Limit Test for Chloride of the given sample To perform the Limit Test for Sulphate of the given sample. To perform the Limit Test for Iron of the given sample. To perform the Limit Test for Lead of the given sample. To perform the Limit Test for Heavy metals of the given sample. To perform the Limit Test for Arsenic of the given sample. To prepare and submit Calcium carbonate and calculate its percentage yield. To prepare and standardize 0.1 N HCl using Sodium hydroxide. To prepare and standardize 0.1 N Oxalic acid using Sodium hydroxide. To prepare and standardize 0.1 N NaOH. To prepare and submit Zinc sulphate and calculate its percentage yield. To prepare and submit Alum and calculate its percentage yield. To perform iodometric determination of available chlorine in a sample of bleaching powder. To determine the amount of chloride in given sample using Mohr's method. To determine the amount of chloride in given sample using Mohr's method. To determine calcium by standardized EDTA solution. To determine magnesium by standardized EDTA solution. To carry out identification tests with the given sample of caffeine. To prepare and standardize 0.1 M Iodine Solution by the aid of Sodium Thiosulphate. To determine the volume strength of hydrogen peroxide solution. To determine calcium by standardized EDTA solution. To determine magnesium by standardized EDTA solution. To carry out identification tests with the given

sample of caffeine.

24. To prepare and standardize 0.1 M Iodine Solution by the aid of Sodium Thiosulphate.

25. To determine the volume strength of hydrogen peroxide solution.

Suggested Reading

1. United States Pharmacopoeia (National Formulary).

2. Remington – “The science and practice of pharmacy”
Vol. I & II. Mack Publishing Co., Pennsylvania
Beckett, A.H., and Stenlake, J.B., Practical
Pharmaceutical Chemistry, Vol. I&II. The Atherden
Press of the University

Name of The Course	PHARMACOGNOSY Practical			
Course Code	DPHP1053			
Prerequisite				
Corequisite				
Antirequisite				
	L	T	P	C
	0	0	4	2

LIST OF EXPERIMENTS:

- To study the compound microscope.
- To study the morphological characteristics of Datura and Clove.

- | | | | |
|----|---|----|--|
| 3 | To study the morphological characteristics of Garlic, Aloe | | |
| 4 | To study the morphological characteristics of Lemon peel, Bitter orange peel. | 14 | To determine the Vein-islet number in the given samples. |
| 5 | To study the morphological characteristics of Coriander and Fennel. | 15 | To determine the vein termination number in the given samples. |
| 6 | To study the morphological characteristics of Caraway, Black Pepper. | | |
| 7 | To study the morphological characteristics of Liquorice and Cardamom. | 16 | To perform different chemical test in the given samples. |
| 8 | To prepare different types of starch from the given samples. | 17 | To determine the swelling factor of the given samples. |
| 9 | To study the morphological characteristics of potato, rice starch. | 18 | To study the fibres absorbent: Cotton, and wool along with their chemical tests. |
| 10 | To perform microscopic measurement of the potato and rice starch grains in the given samples. | 19 | To study the microscopy of Clove. |
| 11 | To determine the Stomatal number of the given samples. | 20 | To study the transverse section of Nux-vomica seed. |
| 12 | To determine the Stomatal Index of the given samples. | 21 | To study the transverse section of Senna leaf. |
| 13 | To determine the Palisade ratio in the given samples. | 22 | To study the microscopy, powder microscopy, and chemical test of Fennel. |

23 To study the microscopy, powder microscopy and chemical test of Caraway.

24 To study the microscopy, powder microscopy, and chemical test of Clove.

25 To study the microscopy, powder microscopy and chemical test of Cinnamon.

26 To study the microscopy, powder microscopy and chemical test of Zinger.

27 To perform the chemical test of Alkaloids.

28 To perform the chemical test of Glycosides

29 To perform the chemical test of Tannins.

30 To perform the chemical test of Saponins.

31 To perform Thin Layer Chromatography and to determine the R_f value of the given sample.

32 To perform the chemical test of Glycosides.

33 Determination of Loss on drying of the given samples.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Test	End Term Test (ETE)	Total Marks
0	20	80	100

Name of The Course	Clinical Biochemistry & Pathology Practical
Course Code	DPHT1054
Prerequisite	
Corequisite	

Antirequisite				
	L	T	P	C
	0	0	2	1

LIST OF EXPERIMENTS

- 1 Qualitative analysis of Glucose and Fructose
- 2 Qualitative analysis of Lactose and Maltose
- 3 Qualitative analysis of Sucrose and starch
- 4 Identification tests for Proteins albumin and casein
- 5 Identification test for Lipids
- 6 To perform TLC for amino acids
- 7 To perform paper chromatography for amino acids
- 8 Qualitative analysis of urine for presence of glucose, urea, creatine
- 9 Determination of blood creatinine
- 10 Determination of blood sugar and serum total cholesterol
- 11 Preparation of acid buffer solution and measurement of pH

12 Preparation of basic buffer solution and measurement of pH

13 Examination of sputum and faeces by microscope

14 Practice in injecting drugs by intramuscular, subcutaneous

15 Practice in injecting drugs by intravenous routes and withdrawal of blood samples.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Test	End Term Test (ETE)	Total Marks
0	20	80	100

Name of The Course	Human Anatomy and Physiology Practical			
Course Code	DPHT1055			
Prerequisite				
Corequisite				
Antirequisite				
	L	T	P	C
	0	0	2	1

List of Experiments

- 1 To study the compound microscope
- 2 To study the human appendicular skeleton
- 3 To study the bones of human skull
- 4 To study the bones of thoracic cage of human body
- 5 To study the integumentary and special senses using specimen models.
- 6 To study the nervous system using specimen and models
- 7 To study the endocrine system using specimens and models
- 8 To demonstrate the function of olfactory nerve.
- 9 To examine the different types of taste
- 10 To study the structure and function of digestive system
- 11 To study the structure and function of cardiovascular system
- 12 To study the structure and function of urinary system
- 13 To study the structure and function of reproductive system

- 14 To study the microscopic examination of skeletal and smooth muscle.
- 15 To study the microscopic examination of epithelial tissue.
- 16 To study the microscopic examination of connective tissue.
- 17 To study the microscopic examination of nervous tissue and cardiac muscle.
- 18 To determine the amount of haemoglobin in human blood sample.
- 19 To find out the bleeding time of our own blood sample.
- 20 To find out the clotting time of our own blood sample.
- 21 To estimate the RBC count in our blood by hemocytometer.
- 22 To estimate the WBC count in our blood by hemocytometer
- 23 Determination of erythrocyte sedimentation rate (ESR)
- 24 To determine the blood pressure of your body by sphygmomanometer
- 25 To record the self body temperature
- 26 To record the pulse rate.

Continuous
Assessment Pattern

Internal Assessment (IA)	Sessional Test	End Term Test (ETE)	Total Marks
0	20	80	100

Name of The Course	Pharmaceutics-II			
Course Code	DPHT2001			
Prerequisite				
Co-requisite				
Anti-requisite				
	L	T	P	C
	3	0	0	3

Course Objectives

1. Students will be exposed to different methods for dose calculation of various dosage forms..
2. Students also able to know about various applications according to the prescriptions, formulation and manufacturing aspects of different dosage forms, evaluation of pharmaceutical dosage

Course Outcomes

CO1	The student will be able to Read and understand prescriptions and dose calculations for different age groups.
CO2	The student will be able to understand the formulation and manufacturing aspects of powders and monophasic liquids.
CO3	The student will be able to understand the formulation and manufacturing aspects of biphasic liquids e.g. suspensions and emulsions.
CO4	The student will be able to understand formulation and manufacturing aspects of semisolid dosage forms e.g. ointments, pastes, jellies, suppositories and pessaries.
CO5	The student will be able to understand formulation and manufacturing aspects of dental and sterile dosage forms.
CO6	The student will be acknowledge about how to design and make up different oral controlled and sustained drug delivery system

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Exam (MTE)	End Term Exam (ETE)	Total Marks
	20	80	100

Course Content:

Unit I: Prescriptions, Incompatibilities in prescriptions, Posology

12 Hours

Prescriptions-Reading and understanding of prescriptions; Latin terms commonly used (Detailed study is not necessary), Modern methods of prescribing, adoption of metric system. Calculations involved in dispensing.

Incompatibilities in prescriptions- study of various types of incompatibilities-physical, chemical and therapeutic. Posology- Dose and dosage of drugs, factors influencing dose, calculations of doses on the basis of age, sex, surface area and veterinary doses.

Unit II: Dispensed Medications, Powders, Liquid oral

Dosage forms

15

Hours

Dispensed Medications: (Note: A detailed study of the following dispensed medication is necessary. Methods of preparation with theoretical and practical aspects, use of appropriate containers and closures. Special labeling requirements and storage conditions should be highlighted).

Powders-Type of powders-Advantages and disadvantages of powders, Granules, cachets and tablet triturates. Preparation of different types of powders encountered in prescriptions. Weighing methods, possible errors in weighing, minimum weighable amounts and weighing of a material below the minimum weighable amount, geometric dilution and proper usage and care of dispensing balance. Monophasic-Theoretical aspects including commonly used vehicles, essential adjuvant like stabilizers, colorants and flavors, with examples.

Review of the following monophasic liquids with details of formulation and practical methods. Liquids for internal administration Liquids for external administration or used on mucous membranes Mixtures and concentrates, Gargles Syrups, Mouth washes Throat-paints, Elixirs Douches, Ear Drops, Nasal drops Sprays, Liniments, Lotions.

Unit III: Emulsion and Biphasic liquid dosages form

14Hours

<p>Suspensions (elementary study)-Suspensions containing diffusible solids and liquids and their preparations. Study of the adjuvant used like thickening agents, wetting agents, their necessity and quantity to be incorporated, suspensions of precipitate forming liquids like tinctures, their preparations and stability. suspensions produced by chemical reaction. An introduction to flocculated /non-flocculated suspension system.</p> <p>Emulsions-Types of emulsions, identification of emulsion system, formulation of emulsions, selection of emulsifying agent. Instabilities in emulsions, preservation of emulsions.</p> <p>Unit IV: Semi-Solid Dosage Form, Trituration fusion chemical reaction Emulsification, Suppositories</p> <p>18 Hours</p> <p>Ointments: Types of ointments, classification and selection of dermatological vehicles. Preparation and stability of ointments by the following processes: Trituration fusion chemical reaction Emulsification.</p> <p>Pastes: Differences between ointments and pastes, Bases of pastes. Preparation of pastes and their preservation.</p> <p>Jellies: An introduction to the different types of jellies and their preparation. An elementary study of poultice.</p> <p>Suppositories and passeries-Their relative merits and demerits, types of suppositories, suppository bases, classification, properties. Preparation and packing of suppositories. Use of suppositories of drug absorption..</p> <p>Unit V: Dental and cosmetic preparations, Sterile Dosage form, Sterility testing</p> <p>7 Hours</p> <p>Dental and cosmetic preparations: Introduction to Dentifrices, facial cosmetics, Deodorants. Antiperspirants, shampoo, Hair dressings and Hair removers.</p> <p>Sterile Dosage forms:</p> <p>Parenteral dosage forms-Definition, General requirements for parenteral dosage forms. Types of parenteral formulations, vehicles, adjuvant, processing and parenterals, Facilities and quality control.</p>

Kulwer publishing house.

<p>Preparation of Intravenous fluids and admixtures-Total parenteral nutrition, Dialysis fluids.</p> <p>Sterility testing: particulate matter monitoring- Faculty seal packaging.</p> <p>Ophthalmic products: 1 Formulation: additives, special precautions in handling and storage of ophthalmic products.</p> <p>Unit VI: Controlled, delayed or sustained release drug delivery system</p> <p>8 Hours</p> <p>Introduction to modified ideal drug delivery system with special reference to controlled and sustained type system, About Modified dosages form, Detail on controlled release drug delivery system, Classification of controlled drug delivery system: Sustain release, Extended release and delayed release formulation, Detail on sustain release drug delivery system, Preparation Methodology of modified drug delivery system, Equipment used for controlled and sustained drug delivery system, Different marketed formulation of controlled and sustained type drug delivery system, Application in pharmacy of modified drug delivery system</p>
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Suggested Reading

1. Carter S.J., "Cooper and Gunn's Tutorial Pharmacy", CBS Publishers, Delhi.
2. Lachman L., Liberman H.A and Kanig J.L., "Theory and Practice of Industrial Pharmacy", Lea and Febiger.
3. Remington - "The science and practice of pharmacy" Vol. I & II. Mack Publishing Co., Pennsylvania.
4. S.P. Vyas, R. K. Khar, Targetted and controlled drug delivery, CBS Publisher & Distributors.
5. Aulton, M.E, Text Book of Pharmaceutics, Vol., I & II. Churchill Livingstone.
6. Loyd V. Elen, Pharmaceutical dosages form and drug delivery system, Seventh edition, Wolters

Name of The Course	Pharmaceutical Chemistry-II
Course Code	DPHT2002
Prerequisite	
Co-requisite	

Anti-requisite				
	L	T	P	C
	4	0	0	3

Course Objectives

1. To apply knowledge in basic Clinical Laboratory Practice

2. To get knowledge of laboratory setup and organization

3. To follow the laboratory ethics and giving accurate results.

Course Outcomes

CO1	The students will be able to understand properties and medicinal uses of antiseptics, disinfectants, sulfonamides and antimycotic drugs.
CO2	The students will be able to understand the chemistry of steroids, antiamoebics, anthelmintics, analgesics and antibiotics.
CO3	The students will be able to understand the chemistry of drugs acting on CNS, adrenergic and cholinergic system.
CO4	The students will be able to understand the chemistry of drugs acting on CVS, urinary system blood coagulation and histamine receptors.
CO5	The students will be able to understand the chemistry of drugs acting on CNS, CVS and cancer cells
CO6	The students will be able to understand about computer added drug design.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Exam (I)	End Term Exam (ETE)	Total Marks
0	20	80	100

Course Content:

Unit I: Antiseptics and Disinfectants, Antileprotic Drugs	16 Hours
Proflavine*, Benzalkonium chloride, Cetrimide, Phenol, chloroxylenol, Formaldehyde solution, Hexachlorophene, Nitrofurantoin. Sulphonamides- Sulphadiazine, Sulphaguanidine, Phthalylsulphathiazole, Succinylsulphathiazole, Sulphadimethoxine, Sulphamethoxypyridazine, Co-trimoxazole, sulfacetamide* Antileprotic drugs- Clofazimine, Thiambutosine, Dapsone*, solapsone, Anti-tubercular Drugs- Isoniazid*, PAS*, Streptomycin, Rifampicin, Ethambutol*, Thiacetazone, Ethionamide, cycloserine, pyrazinamide*.	
Unit II: Steroidal Drugs, Analgesics and Anti-pyretics-	14 Hours

Betamethasone, Cortisone, Hydrocortisone, Prednisolone, Progesterone, Testosterone, Oestradiol, Nandrolone. Antimoebic and Anthelmintic Drugs- Emetine, Metronidazole, Halogenated hydroxyquinolines, Diloxanide furoate, Paromomycin, Piperazine*, Mebendazole, D.E.C.* Analgesics and Anti-pyretics- Morphine, Pethidine, Codeine, Methadone, Aspirin*, Paracetamol, Analgin, Dextropropoxyphene, Pentazocine. Antibiotics- Benzyl penicillin*, Phenoxymethyl penicillin*, Benzathine penicillin, Ampicillin*, Cloxacillin, Carbenicillin, Gentamicin, Neomycin, Erythromycin, Tetracycline, Cephalixin, Cephaloridine, Cephalothin, Griseofulvin, Chloramphenicol.

Unit III: Tranquilizers, Hypnotics-

18 Hours

Tranquilizers- Chlorpromazine*, Prochlorperazine, Trifluoperazine, Thiothixene, Haloperidol*, Triperidol, Oxypertine, Chlordiazepoxide, Diazepam*, Lorazepam, Meprobamate. Hypnotics- Phenobarbitone*, Butobarbitone, Cylobarbitone, Nitrazepam, Glutethimide*, Methypylon, Paraldehyde, Triclofosodium. General Anaesthetics- Halothane*, Cyclopropane*, Diethyl ether*, Methohexital sodium, Thiopencalsodium, Trichloroethylene. Antidepressant Drugs- Amitriptyline, Nortriptyline, Imipramine*, Phepeline, Tranylcypromine. Analeptics- Theophylline, Caffeine*, Coramine*, Dextro-amphetamine. Adrenergic drugs- Adrenaline*, Noradrenaline, Isoprenaline*, Phenylephrine, Salbutamol, Terbutaline, Ephedrine*, Pseudoephedrine. Adrenergic antagonist- Tolazoline, Propranolol*, Practolol. Cholinergic Drugs- Neostigmine*, Pyridostigmine, Pralidoxime, Pilocarpine, Physostigmine*. Cholinergic Antagonists- Atropine*, Hyoscine, Homatropine, Propantheline*, Benztropine, Tropicamide, Biperiden*.

Unit IV : Diuretic Drugs, Cardiovascular Drugs

14 Hours

Diuretic Drugs- Furosemide*, Chlorothiazide, Hydrochlorothiazide*, Benzthiazide, Urea*, Mannitol*, Ethacrynic Acid. Cardiovascular Drugs- Ethylnitrite*, Glyceryl trinitrate, Alpha methyl dopa, Guanethidine, Clofibrate, Quinidine. Hypoglycemic Agents- Insulin, Chlorpropamide*, Tolbutamide, Glibenclamide, Phenformin*, Metformin. Coagulants and Anti coagulants- Heparin, Thrombin, Menadione*, Bisphydroxy-coumarin, Warfarin sodium. Local Anaesthetics- Lignocaine*, Procaine*, Benzocaine, Histamine and anti Histaminic Agents- Histamine, Diphenhydramine*, Promethazine, Cyproheptadine, Mepyramine*, Pheniramine, Chlorpheniramine*.

Unit V: Structures
13 Hours
Non-steroidal anti-inflammatory agents- Indomethacin*, Phenylbutazone*, Oxyphenbutazone, Ibuprofen. Thyroxine and Antithyroids- Thyroxine*, Methimazole, Methyl thiouracil, Propylthiouracil. Diagnostic Agents- Lopanoic Acid, Propylidone, Sulfobromophthalein-sodium, Indigotindisulfonate, Indigo Carmine, Evans blue, Congo Red, Fluorescein sodium. Anticonvulsants, cardiac glycosides, Antiarrhythmic, Antihypertensives & Vitamins. Anti-Neoplastic Drugs- Actinomycin, Azathioprine, Busulphan, Chlorambucil, Cisplatin, Cyclophosphamide, Daunorubicin Hydrochloride, Fluorouracil, Mercaptopurine, Methotrexate, Mytomycin
Unit VI : 8 Hours
Introduction to computer added Drug Design: QSAR, 3D-QSAR, Molecular docking study, Ligands etc.
References: Madsen U, Krogsgaard-Larsen P, Liljefors T (2002). <i>Textbook of Drug Design and Discovery</i>. Washington, DC: Taylor & Francis. ISBN 978-0-415-28288-8. Wu-Pong S, Rojanasakul Y (2008). <i>Biopharmaceutical drug design and development</i> (2nd ed.). Totowa, NJ Humana Press: Humana Press. ISBN 978-1-59745-532-9

Suggested Reading

1. Medicinal and Pharmaceutical Chemistry by V K Kapoor & Harkishan Singh
2. Pharmaceutical Chemistry-2 by S G Wadodkar and A V Kasture

Name of The Course	Pharmacology and Toxicology			
Course Code	DPHT2003			
Prerequisite				
Co-requisite				
Anti-requisite				
	L	T	P	C
	4	0	0	3

Course Objectives

1. To apply knowledge in basic Clinical Laboratory Practice
2. To get knowledge of laboratory setup and organization
3. To follow the laboratory ethics and giving accurate results.

Course Outcomes

CO1	Illustrate the scope of Pharmacology and general mechanism of drugs acting on CNS.
CO2	Interpret the mechanism of action and pharmacological actions of centrally acting muscle relaxants drugs, local anesthetics and drugs acting on ANS.
CO3	Illustrate the pharmacological actions of drugs acting on respiratory system, autacoids, cardiovascular system.
CO4	Illustrate the pharmacological actions of drugs acting on kidney, digestive system, hormones and hormonal antagonists.
CO5	Interpret the mechanism of action, pharmacological actions of chemotherapeutic agents, disinfectants and antiseptics.
CO6	Illustrate the CPCSEA Guidelines and Principles of animal toxicology Acute, sub acute and chronic toxicity.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Exam ()	End Term Exam (ETE)	Total Marks
0	20	80	100

Course Content:

Unit I: Pharmacology and general mechanism of drugs acting on CNS.

16 Hours

Introduction to Pharmacology, scope of Pharmacology. Routes of administration of drugs, their advantages and disadvantages. Various processes of absorption of drugs and the factors affecting them, Metabolism, distribution and excretion of drugs. General mechanism of drugs action and the factors which modify drug action. Pharmacological classification of drugs. The discussion of drugs should emphasize the following aspect:

Drugs acting on the Central Nervous System:

General anaesthetics, adjuvant to anaesthesia, intravenous anaesthetics.

Analgesic antipyretics and non-steroidal anti-inflammatory drugs, Narcotic analgesics, Antirheumatic and antigout remedies, Sedatives and Hypnotics, Psychopharmacological agents, anti convulsants, analeptics.

Unit II: Autonomic Nervous system

14

Hours

General mechanism of drugs action and the factors which modify drug action. Pharmacological classification of drugs. The discussion of drugs should emphasize the following aspect:

Centrally acting muscle relaxants and anti parkinsonism agents

Local anaesthetics. Drug acting on autonomic nervous system.

Cholinergic drug, Anticholinergic drugs, anti cholinesterase drugs.

Adrenergic drugs and adrenergic receptor blockers.

Neurones blockers and ganglion blockers.

Neuromuscular blockers, drugs used in myasthenia gravis.

Drugs acting on eye, mydriatics, drugs used in glaucoma.

Unit III: pharmacological actions of drugs acting on respiratory system, autacoids, cardiovascular system.

15 Hours

Drugs acting on respiratory system- Respiratory stimulants, Bronchodilators, Nasal decongestants, Expectorants and Antitussive agents.

Autocoids- Physiological role of histamine and serotonin, Histamine and Antihistamines, Prostaglandins.

Drugs acting on respiratory system- Respiratory stimulants, Bronchodilators, Nasal decongestants, Expectorants and Antitussive agents.

Autocoids- Physiological role of histamine and

serotonin, Histamine and Antihistamines, Prostaglandins. Cardio Vascular drugs, Cardiotonics, Antiarrhythmic agents, Antianginal agents, Antihypertensive agents, Peripheral Vasodilators and drugs used in atherosclerosis. Drugs acting on the blood and blood forming organs. Haematinics, Coagulants and anti Coagulants, Haemostatics, Blood substitutes and plasma expanders. Propantheline*, Benztropine, Tropicamide, Biperiden*.
Unit IV: The pharmacological actions of drugs acting on kidney, digestive system, hormones and hormonal antagonists. 13 Hours
Drugs affecting renal function-Diuretics and antidiuretics. Hormones and hormone antagonists-hypoglycemic agents, Antithyroid drugs, sex hormones and oral contraceptives, corticosteroids. Drugs acting on digestive system-Carminatives, digestants Bitters, Antacids and drugs used in Peptic ulcer, purgatives, and laxatives, Antidiarrhoeals, Emetics, Antiemetics, Anti-spasmodics. Hormones and hormone antagonists-hypoglycemic agents, Antithyroid drugs, sex hormones and oral contraceptives, corticosteroids.
Unit V: Mechanism of action, pharmacological actions of chemotherapeutic agents, disinfectants and antiseptics. 17 Hours
Chemotherapy of microbial disease; Urinary antiseptics, Sulphonamides, Penicillins, Streptomycin, Tetracyclines and other antibiotics, Antitubercular agents, Antifungal agents, antiviral drugs, antileprotic drugs. Chemotherapy of protozoal diseases Anthelmintic drugs. Chemotherapy of cancer. Disinfectants and antiseptics.
Unit VI: Introduction to CPCSEA Guidelines and animal Toxicology. 8 Hours
Introduction to CPCSEA Guidelines. Principles of Animal toxicology Acute, sub acute and chronic toxicity

Suggested Reading

1. Rang H. P., Dale M. M., Ritter J. M., Flower R. J., Rang and Dale's Pharmacology, Churchill Livingstone Elsevier
2. Marry Anne K. K., Lloyd Yee Y., Brian K. A., Robbin L.C., Joseph G. B., Wayne A. K., Bradley R.W., Applied Therapeutics, The Clinical use of Drugs, The Point Lippincott Williams & Wilkins
3. Mycek M.J, Gelnet S.B and Perper M.M. Lippincott's Illustrated Reviews- Pharmacology.
4. Katzung B. G., Masters S. B., Trevor A. J., Basic and clinical pharmacology, Tata McGraw-Hill

5. Goodman and Gilman's, The Pharmacological Basis of Therapeutics.

Name of The Course	Pharmaceutical Jurisprudence			
Course Code	DPHT2004			
Prerequisite				
Co-requisite				
Anti-requisite				
	L	T	P	C
	2	0	0	2

Course Outcomes

CO1	Understand about Origin and nature of pharmaceutical legislation in India.
CO2	Understand the Principles and significance of professional Ethics.
CO3	Understand about the different provisions under Pharmacy Act, 1948.
CO4	Understand about the different provisions under Drugs and Cosmetics Act, 1940
CO5	Understand about the different provisions under The Drugs and Magic Remedies (objectionable Advertisement) Act, 1954
CO6	The students will be able to understand about Telepharmacy and epidemiological studies.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Exam ()	End Term Exam (ETE)	Total Marks
0	20	80	100

Course Content:

Unit I: Origin and nature of pharmaceutical legislation in India 10 Hours
Origin and nature of pharmaceutical legislation in India, its scope and objectives, Evolution of the concept of pharmacy, Health care system, Latest Drugs (price control) order in force, Medicinal and Toilet preparations (excise Duties) Act, 1955 (as amended to date).
Unit II: Principles and significance of professional

Ethics.
10 Hours
Principles and significance of professional Ethics. Critical study of the code of pharmaceutical Ethics drafted by pharmacy council of India, Medical Termination of Pregnancy Act, 1971(as amended to date). General study of the schedules with special reference to schedules C,C1,F,G,J,H,P and X and salient features of labeling and storage conditions of drugs.
Unit III: Pharmacy Act,1948
10 Hours
Pharmacy Act,1948-The General study of the pharmacy Act with special reference to Education Regulations ,Working of state and central councils, constitution of these councils and functions, Registration procedures under the Act ,Poisons Act 1919(as amended to date)
Unit IV : The Drugs and Cosmetics Act,1940 10 Hours
The Drugs and Cosmetics Act,1940-General study of the Drugs and cosmetics Act and the Rules there under ,Definitions and salient features related to retail and whole sale distribution of drugs, The powers of Inspectors, the sampling procedures and the procedure and formalities in obtaining licenses under the rule,

Name of The Course	Drug Store & Business Management				
Course Code	DPHT2005				
Prerequisite					
Co-requisite					
Anti-requisite					
	L	T	P	C	
	4	0	0	3	

Course Objectives

1. Students will be exposed to Trade, Industry and commerce, Importance of purchasing, tenders, contracts,
2. Students will be exposed to Inventory management and its techniques, Sales promotion, market research.

Facilities to be provided for running a pharmacy effectively.
Unit V: The Drugs and Magic Remedies (objectionable Advertisement)Act, 1954
10 Hours
The Drugs and Magic Remedies (objectionable Advertisement)Act, 1954-General study of the Act, objectives , special reference to be laid on Advertisements, magic remedies and objections1 and permitted advertisements -diseases which cannot be claimed to be cured. Narcotic Drugs and psychotropic substances Act, 1985-A brief study of the act with special reference to its objectives, offences and punishment.
Unit VI : 5 Hours
Introduction: Recent laws in Pharmaceutical Sciences.
References: Remington – “The science and practice of pharmacy” Vol. I & II. Mack Publishing Co., Pennsylvania. Pharmacopoeia of India, The Controller of Publications, Delhi.

3. Students will be exposed to advertising, accounting concepts.
- 4 Students will be exposed to double entry book keeping, accounts, cash book, budgeting.

Course Outcomes

CO1	Student will be able to understand about Trade, Industry and commerce
CO2	Student will be able to understand about Importance of purchasing, tenders, contracts.
CO3	Student will be able to understand about Inventory management and its techniques.
CO4	Student will be able to understand about Sales promotion, market research, advertising

CO5	T Student will be able to understand about Accounting concepts, double entry book keeping, accounts, cash book, budgeting.
CO6	Students will be exposed to modern techniques of double entry book keeping, accounts, cash book, budgeting.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Exam ()	End Term Exam (ETE)	Total Marks
0	20	80	100

Course Content:

Unit I: Introduction 10 Hours
Trade, Industry and commerce, Functions and subdivision of commerce, Introduction to Elements for Economics and Management. Forms of Business Organizations. Channels of Distribution methods, hormonal contraceptives, population problem of India
Unit II: Drug House Management 15 Hours
Selection of site, space Lay-out and legal requirements. Importance and objectives of purchasing, selection of suppliers, credit information, tenders, contracts and price determination and legal requirements. Codification, handling of drug stores and other hospital supplies.
Unit III: Inventory management 20 Hours
Inventory Control-objects and importance, modern techniques like ABC,VED analysis, the lead time, inventory carrying cost, safety stock, minimum and maximum stock levels, economic order quantity, scrap and surplus disposal
Unit IV : Sales promotion, Recruitment, training, Banking and Finance- 20 Hours
Sales promotion, - Market Research, Salesmanship, qualities of a salesman, Advertising and Window Display.
Recruitment, training, evaluation and compensation of

the pharmacist.

Banking and Finance-Service and functions of bank, Finance planning and sources of finance

Unit V: Accountancy 20 Hours

Introduction to the accounting concepts and conventions. Double entry Book Keeping, Different kinds of accounts. Cash Book. General Ledger and Trial Balance. Profit and Loss Account and Balance Sheet. Simple techniques of analyzing financial statements. Introduction to Budgeting

Unit VI : 8 Hours

Introduction to the accounting concepts and conventions. Double entry Book Keeping, Different kinds of accounts. Cash Book. General Ledger and Trial Balance. Profit and Loss Account and Balance Sheet. Simple techniques of analyzing financial statements. Introduction to Budgeting

References

1. S.N. Maheshwari and Mittal "Financial accounting & corporate accounting" Vikas Publishers, Publishers, Delhi.

2.Khan& Jain, "Financial accounting & corporate accounting" Vikas Publishers, Publishers, Delhi.

Suggested Reading

1.S.N. Maheshwari and Mittal "Financial accounting & corporate accounting" Vikas Publishers, Publishers, Delhi.

2.Khan & Jain, "Financial accounting & corporate accounting" Vikas Publishers, Publishers, Delhi.

3.Francis chernaullim " Trade documentation" , Excel Publishers, delhi

4.Lachman L,Liberman H.A and Kanig J.L., "Theory and Practice of Industrial Pharmacy", Lea and Febiger.

Name of The Course	Hospital and Clinical Pharmacy			
Course Code	DPHT2006			
Prerequisite				
Co-requisite				
Anti-requisite				
	L	T	P	C
	0	0	4	2

Course Objectives

1. To apply knowledge in basic Clinical Laboratory Practice
2. To get knowledge of laboratory setup and organization
3. To follow the laboratory ethics and giving accurate results.

Course Outcomes

CO1	Understand about the functions and objectives of hospital system and drug distribution system.
CO2	Understand about the pharmacy therapeutic committee, Hospital formulary system and manufacturing of sterile, non-sterile formulations
CO3	Understand about the drug information service, surgical dressing and applications of computers.
CO4	Understand about the modern dispensing aspects and common daily terminology used in practice of medicines
CO5	Understand about the drug interactions, adverse drug reactions, drugs in clinical toxicity, drug dependences and bioavailability of drugs.
CO6	Understand about essential drugs and its concept, Fixed Dose Drug combination (FDDC) and its concept, rational Drug Therapy Role of community pharmacist.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Exam (MTE)	End Term Exam (ETE)	Total Marks
	20	80	100

Course Content:

Unit I: Hospital Pharmacy & Drug Distribution system in Hospitals.	17 Hours
Hospital-Definition, Function, classifications based on various criteria, organization, Management and health delivery system in India. Hospital Pharmacy: Definition Functions and objectives of Hospital pharmaceutical	

services. Location, Layout, Flow chart of materials and men. Personnel and facilities requirements including equipments based on individual and basic needs. Requirements and abilities required for Hospital pharmacists.

Drug Distribution system in Hospitals. Out-patient service, In-patient services- types of services detailed discussion of unit Dose system, Floor ward stock system, satellite pharmacy services, central sterile services, Bed side pharmacy.

Unit II: Sterile manufacture & P.T.C. (Pharmacy Therapeutic Committee)

17 Hours

Manufacturing: Economical considerations, estimation of demand.

Sterile manufacture-Large and small volume parenterals, facilities, requirements, layout production planning, man-power requirements. Non-sterile manufacture-Liquid orals, externals, Bulk concentrates. Procurement of stores and testing of raw materials. Nomenclature and uses of surgical instruments and Hospital Equipments and health accessories.

P.T.C. (Pharmacy Therapeutic Committee) Hospital Formulary system and their organization, functioning, composition.

Drug Information service and Drug Information Bulletin.

Unit III: Surgical dressing & Application of computers

14 Hours

Understand about the drug information service, surgical dressing and applications of computers.

Unit IV: Clinical pharmacy practice

11 Hours

Introduction to Clinical pharmacy practice- Definition, scope.

Modern dispensing aspects- Pharmacists and patient counseling and advice for the use of common drugs, medication history.

Common daily terminology used in the practice of Medicine.

Disease, manifestation and Patho-physiology including salient symptoms to understand the disease like Tuberculosis, Hepatitis, Rheumatoid Arthritis, Cardio-vascular diseases, Epilepsy, Diabetes, Peptic Ulcer, Hypertension.

Unit V: Physiological parameters with their significance

16 Hours

Drug Interactions: Definition and introduction. Mechanism of Drug Interaction. Drug-drug interaction with reference to analgesics, diuretics, cardiovascular drugs, Gastro-intestinal agents. Vitamins and Hypoglycemic agents. Drug-food interaction. Adverse Drug Reaction: Definition and significance. Drug-Induced diseases and Teratogenicity. Drugs in Clinical Toxicity- Introduction, general treatment of poisoning, systemic antidotes, Treatment of insecticide poisoning, heavy metal poison, Narcotic drugs, Barbiturate, Organo-phosphorus poisons. Drug dependences, drug abuse, addictive drugs and their treatment, complications. Bio-availability of drugs, including factors affecting it.
Unit XI:Essential Drugs and its rational uses. 08 Hours
Introduction to Essential Drugs and its concept. Introduction to Fixed Dose Drug combination (FDDC) and its concept. Rational Drug Therapy Role of community pharmacist.

Suggested Reading:

1. Merchant S.H. and Dr. J.S.Quadry. A textbook of hospital pharmacy, 4th ed. Ahmadabad: B.S. Shah Prakakshan; 2001.
2. Parthasarathi G, Karin Nyfort-Hansen, Milap C Nahata. A textbook of Clinical Pharmacy Practice-essential concepts and skills, 1st ed. Chennai: Orient Longman Private Limited; 2004.
3. Tipnis Bajaj. Hospital Pharmacy, 1st ed. Maharashtra: Career Publications; 2008.
4. Scott LT. Basic skills in interpreting laboratory data, 4thed. American Society of Health System Pharmacists Inc; 2009.
5. Parmar N.S. Health Education and Community Pharmacy, 18th ed. India: CBS Publishers & Distributers; 2008.

Name of The Course	Medical Sales Representative			
Course Code	DPHT2007			
Prerequisite				
Co-requisite				
Anti-requisite				
	L	T	P	C
	3	0	0	3

Course Objectives

1. To apply knowledge in basic English grammar.
2. To get knowledge of marketing research and healthcare ecosystem.
3. To get knowledge to maintain the coordination in market place.

Course Outcomes

CO1	Apply the knowledge of basic english grammar and basic of communication for English Speaking and Personality Development.
CO2	Apply Public speaking english for everyday communication to sell and promote medical products, pharmaceutical products and deliver presentations to doctors.
CO3	Apply the marketing and Healthcare Ecosystem knowledge to Perform the occupations effectively as per company's standard guidelines as well as know the MCI Code of Conduct guidelines for MSR and UCP-MP Act.
CO4	Apply knowledge to ensure ensure smooth coordination among distribution system, marketing research, scientific data publication, and to establish establish contact with maximum people within and outside the company to gather inputs on arranging the conference.
CO5	Analyze the therapeutic drug classes and categories to prepare a suitable drug formulary and conduct orientation on pharmaceutical advancements.
CO6	Apply the knowledge of Employability and Entrepreneurship.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Exam ()	End Term Exam (ETE)	Total Marks
0	20	80	100

Course Content:

Unit I: English Speaking and Personality Development. Basics of communication and Personality Development.
15 Hours

English Speaking and Personality Development

Basics of communication

- Introduction to communication
- Building Vocabulary.
- Sentence construction.

Basic English Grammar

- Noun, pronoun, Adjective, Verb, Tenses,
- Preposition, Articles, Conjunction, Punctuation.
- Grammar usage in sentences. Personality Development.
- Manners & Etiquettes.
- Building confidence and Personality developing presentation skills.
- Dress code and color pattern.

Interview skills

Resume writing.

- Interview question and answers.
- Mock sessions.

Core skills and professional skills related to gathering information about product and competitor

To effectively gather information about the product and competitors know the required skill set and learn application of related Core Skills and Professional Skills like Reading, writing, listening and speaking, Critical thinking, problem solving, decision making, customer centricity, plan and organizing, Analytical thinking

Pharmaceutical marketing

To develop strategies to increase opportunities to meet and connect with contacts in the medical and healthcare sector; understand Role of Marketing across Product lifecycle; gain knowledge about trends in Pharmaceutical Marketing and implications of changing marketplace on promotional activities in Pharma and gain knowledge about Patient-Physician relationship and Physician-MSR relationship.

Unit II: Public speaking skills and Orientation with presales activities **15 Hours**

Public speaking skills

- Extempore and Group discussion.
- Email drafting, Business correspondence.
- Avoiding spelling mistakes and mispronunciations. Letter writing practice.

Speaking English for the real world

- Everyday communication - Introduction, Shopping Meeting friends, Traveling, Visiting a doctor Telephonic communication, Negotiation, At the movie Theatre, at the office, Meeting relatives etc. Orientation with presales activities

To sell and promote medical products and services and to arrange appointments with medical professionals gain orientation with Pre-Sales Activity in reference to Communication strategies for products

To deliver presentations to doctors, pharmacists and other potential customers, learn basics of effective business communication and learn how to conduct effective business meetings

Sales in life sciences

To sell and promote medical and pharmaceutical products and

services learn basics of Selling Process.

To develop strategies to increase opportunities to meet and connect with contacts in the medical and healthcare sector understand different Sales Approaches in Pharma

To engage the potential customers using various methods, tolls and approaches to convince him/her to prescribe your products learn how to effectively handle Objections, basics of Emotional Quotient (EQ)

Unit III:

Orientation to reach sales and collection and Understand Role of MSR and code of conduct guidelines for MSR.

15 Hours

Maintain knowledge of key persons at hospitals, pharmacies and dealers, gain knowledge about the Overview of Healthcare Ecosystem including relevant Govt. Scheme, social security benefits, ESI, CGHS and Overview about Life Sciences Industry in Indian and Global Context which would enable him/her

- Stay informed about health and other relevant standards and the possible company's tie up with various regulatory bodies and authorities, know basic knowledge about Regulatory Authorities and Government Policies, rules and Regulations (CDSCO/NPPA/ MRTP Act) and their impact on business dynamics, relevant to Life Sciences Industry

Perform the occupations effectively as per company's standard guidelines; gain orientation with Existing Organisation in Life Sciences Industry (in context of Large/Medium/ Small Enterprises): Their Organization Structure, Benefits and typical sales function in a Life Sciences organization and understand the Role of a MSR and required skills and knowledge (As per Qualification Pack) and its Career Path as well as know the MCI Code of Conduct guidelines for MSR and UCP-MP Act .

Unit IV:

Distribution system of pharmaceutical products and Organizing medical conferences and promotional events

15 Hours

Distribution system of pharmaceutical products. Maintain knowledge of key persons at hospitals, pharmacies and dealers and to ensure smooth coordination with product distribution related stakeholders; gain the understanding of Distribution System of Pharmaceutical Products and role of various stakeholders involved like CFA, Distributor, Stockist, and Liasoning Agents. Market research and Analysis and RCMPA Monitor competitor's products and selling and promotional activities and gather current market information on pricing, new products, delivery schedules, promoting techniques, etc, know the techniques of Market Research

- Conduct the retail chemist prescription audit effectively and to identify needs of potential customers by going through the prescriptions given by the doctors in the defined geography to their patients, know how to conduct and analyse retail call audits and how to use IT to Capture Market information and also gain the orientation with Physician and Pharmacist needs and working environment

Understanding of human body: Anatomy and physiology

Understand technical/ scientific data presentations and briefings about product and market, know the basics of general Anatomy and general Physiology, and learn various systems of the Human body in tandem with physiology of that organ and system as whole and Familiarise with medical specialities and their common diseases

Basic of pharmacology

Understand technical/ scientific data presentations and briefings and to understand and interpret clinical data supplied by company, learn fundamentals of pharmacology; understand related terms and their significance and understand basics of Drug metabolism

Overview of drug administration

Understand technical/ scientific data presentations and briefings and to understand and interpret clinical data supplied by company, know what is drug administration, How drug is transported within the Human Body, Mechanism of drug absorption mechanism in the Human body and know Methods of drug administration and various routes of drug administration .

To establish contact with maximum people within and outside the company to gather inputs on arranging the conference/ promotional event (CMEs) learn techniques for Collaborating with Other Groups and Divisions, understand the importance of collaboration for MSR

- To gain and spread knowledge from the event related to business/ brand/ company learn how to Identify Partnering Opportunities during meetings/ seminars

- To manage arrangements within the approved budget learn how to achieve Resource Optimisation at work

- To cover all important aspects related to the topic of the conference in the agenda/ theme of promotional event and to plan and complete all logistical arrangements to execution learn the application of Planning & Organizing Skills at work and learn how to effectively use Information Technology in organising conferences and events (CMEs).

Unit V: Therapeutics drug classes and catagories and Core skill professional skills related to organizing medical conferences and promotional events.

15Hours

Therapeutics drug classes and catagories

Understand technical/ scientific data presentations and briefings, know about the Therapeutic Drug Classes & Categories and their use in understanding the Product

Drug formularies ad their relevance for MSR

Understand technical/ scientific data presentations and briefings and to deliver convincing presentations to doctors, pharmacists and other potential customers gain knowledge about Drug Formularies and their relevance for MSR

Orientation on pharmacovigilance

Follow company's legal guidelines and pharmacovigilance process, know that what comprise the field of pharmacovigilance and its related fields, understand its relevance & potential for MSR's role, know common terms used and their reference, understand the scope of Pharmacovigilance as a system, know about National & International pharmacovigilance regulatory

Authorities and learn basic processing of a typical pharmacovigilance case” through case studies.
 Orientation of disease management
 Understand technical/ scientific data presentations and briefings about product and market and to monitor the activities of health services in a specific area, learn the concept of disease management & Its Importance, know about process & factors influencing the disease management processes at gross level, gain knowledge for Disease management for common diseases and various projects being run Nationally and internationally
 Organization policy and internal processes at work
 Follow the company’s guidelines, process and standard gain the orientation with generic Organizational Policy & various internal Process relevant for MSR

Organize Medical Conferences and promotional events (CMEs), by applying Core Skills and Professional Skills like Reading, writing, listening, speaking Analytical thinking, problem solving, decision making, customer centricity.

Information technology skills

Compile and analyse the reports and deliver presentations using Basic Computer operating Skills like Ms Office (Word, Excel, Power point and Outlook); know to work on Internet i.e. searching information on search engine, mail writing
 To• communicate on email learn how to write mails
 To• analyse the reports and deliver presentations how to compile office presentations, How to make the online sales reporting and facilitate the online product surveys

Unit VI: Employability and Entrepreneurship

Hours:8

Introduction, Types of Business Activities, Values of an Entrepreneur, Attitude of an Entrepreneur, Coming up with a Business Idea, Understanding the Market, Business Planning

Suggested Reading

1. **Mastering the Complex Sale Second Edition by Jeff Thull.**
2. **How to Master the Art of Selling by Tommy Hopkins.**
3. **How to Win Friends and Influence People by Dale Carnegie.**
4. **Secrets of Closing the Sale by Zig Ziglar.**

Name of The Course	PHARMACEUTICS-II Practical
Course Code	DPHT2051
Prerequisite	

Corequisite				
Antirequisite				
	L	T	P	C
	0	0	4	2

List of Experiments

- 1 Preparation and evaluation of topical emulsion.
- 2 Preparation and evaluation of topical suspension.
- 3 Preparation and evaluation of ointments.
- 4 Preparation and evaluation of shampoo.
- 5 Preparation of syrup solution Indian Pharmacopoeia.
- 6 Preparation of suppositories formulation.
- 7 Preparation and evaluation of topical emulsion.
- 8 Preparation of liniments.
- 9 Preparation of ear drop.
- 10 Preparation of eye drops solution.
- 11 Preparation of effervescent power.
- 12 Preparation of paste.
- 13 Preparation and mouth wash.

- 14 Preparation nasal drop.
- 15 Incompatible prescriptions and child dose calculation

Continuous		Assessment	
Pattern			
Internal Assessment (IA)	Sessional Test	End Term Test (ETE)	Total Marks
0	20	80	100

Name of The Course	PHARMACEUTICAL CHEMISTRY-II Practical				
Course Code	DPHT2052				
Prerequisite					
Corequisite					
Antirequisite					
	L	T	P	C	
	0	0	4	2	

List of Experiments:

- Solubility determination of Paracetamol
- Solubility determination of Aspirin
- Melting point determination of hippuric acid
- Melting point determination of Metronidazole
- Boiling point determination of organic compound
- Detection of elements
- Functional groups determination
- To detect the presence of functional groups in the given sample
- Identification tests of barbiturates
- Identification tests of sulfonamides,
- Identification tests of Phenothiazine's

- Identification tests of Antibiotics like Erythromycin, Tetracycline, Cephalexin etc.
- To prepare and submit aspirin from salicylic acid
- To prepare and submit picric acid from phenol.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Test	End Term Test (ETE)	Total Marks
0	20	80	100

Name of The Course	Pharmacology and Toxicology Practical				
Course Code	DPHT2053				
Prerequisite					
Corequisite					
Antirequisite					
	L	T	P	C	
	0	0	2	1	

List of Experiments:

- Effect of K^+ , Ca^{++} , acetylcholine and adrenaline on frog's heart.
- Effect of Ca^{++} on frog's heart.

Effect of adrenaline on frog's heart.
 Effect of acetylcholine on frog's heart.
 Effect of acetylcholine on rectus abdominis muscle of Frog and guinea pig ileum.
 Effect on spasmogens and relaxants on rabbits intestine
 Effect of local anaesthetics on rabbit cornea.
 Effect of miotics on rabbits eye.

Effect of mydriatics on rabbits eye.

To study the action of strychnine on frog.

Effect of digitalis on frog's heart.

Effect of hypnotics in mice.

Effect of convulsants and anticonvulsant in mice or rats.

Test for pyrogen.

Taming and hypnosis potentiating effect of chlorpromazine in mice/rats.

Effect of diphenhydramine in experimentally produced asthma in guinea pigs.

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Test	End Term Test (ETE)	Total Marks
0	20	80	100

1. Categorization and storage of Pharmaceutical products based on legal requirements of labeling and storage
2. Project report on visit to the nearby Community for Counseling on the rational use of drugs and aspects of health care.
3. Prescription handling and identification of drug interactions, incompatibilities.
4. "Health screening services and study of equipments for:-Blood glucose determination (Glucometer Health screening services and study of equipments for Blood pressure (BP apparatus)
5. Health screening services and study of equipments for Lung function test (Peak flow meter)
6. Design of community pharmacy to incorporate all pharmaceutical care services (as per schedule N).
7. Study of OTC medications List & Available brands
8. Interpretation of various pathological report of blood.
9. Interpretation of various pathological report of urine.

Name of The Course	Hospital and Clinical Pharmacy Practical				
Course Code	DPHT2054				
Prerequisite					
Corequisite					
Antirequisite					
	L	T	P	C	
	0	0	2	1	

List of Experiments:

Continuous Assessment Pattern

Internal Assessment (IA)	Sessional Test	End Term Test (ETE)	Total Marks
0	20	80	100

Name of The Course	Medical Sales Representative
Course Code	DPHT2055

Prerequisite				
Corequisite				
Antirequisite				
	L	T	P	C
	0	0	2	1

List of Experiments:

1. Deliver presentations to doctors, pharmacists and other potential customers.
2. Introduction to develop strategies to increase opportunities to meet and connect with contacts in the medical and healthcare sector.
3. Organizing medical conferences and promotional events.
4. Core skill professional skills related to organizing medical conferences and promotional events
5. Introduction to MCI Code of Conduct guidelines for MSR and UCP-MP Act.
6. Introduction to analyse the reports and deliver presentations.
7. Introduction to Organization Structure, Benefits and typical sales function in a Life Sciences organization.
8. Role of various stakeholders involved like CFA, Distributor, Stockist, and Liasoning Agent.
9. Introduction to products and selling and promotional activities.
10. Introduction to various systems of the Human body in tandem with physiology of that organ and system.
11. Introduction to scientific data presentations and briefings.

12. Introduction to hospitals, pharmacies and dealers.

13. Introduction to Therapeutics drug classes and catagories.

14. Role of various stakeholders involved like CFA, Distributor, Stockist, and Liasoning Agents.
Introduction to scientific data presentations and briefings.

Continuous

Assessment Pattern

Internal Assessment (IA)	Sessional Test	End Term Test (ETE)	Total Marks
0	20	80	100