					FI		B	Structure MBA 2					
Sl No	CODE	SEMESTER I Title	L	Т	P	С	Sl No	CODE	SEMESTER II Title	L	Т	P	С
S1 N0	CODE	Title	L	1	r	-	51 100	MSB21T1004/	Title	L	1	r	-
1	MBDS5001	Marketing Management	3	0	0	3	1	MSB23T1004/ MSB23T1001/ MSB22T1002	Introduction to Business Analytics/Foundation of Aviation Business and SMS/Foundation of Logistics and Materials Management	3	0	0	3
2	MSB21T1005	Accounting for Managers	4	0	0	4	2	MBDS5013	Corporate Finance	3	0		
3	MBDS5025	Organizational Behaviour	3	0	0	3	3	MBDS5015	Human Resource Management	3	0		-
4	MBDS5028	Business Statistics for Decision Making	3	0	0	3	4	MBDS5030 MSB21T1003/	Operations Research	3	0	+	+
5	MBDS5029	Legal Aspects of Business	3	0	0	3	5	MBAV5002	Operations and Supply Chain Management/ICAO Annexure 14	3	0	0	3
6	MSB21P1006	Excel Skills for Business	0	0	4	2	6	MSB21T2002	Management Information Systems & ERP	3	0	_	_
7	MBDS5004	Managerial Economics	3	0	0	3	7	MSB21T1007	Economic Policy for Decision Making	3	0	_	_
9	SLMB5002 MBDS5022	Business Communication Business Ethics and CSR	2	0	0	2	8	SLMB5005 MSB21P1008	Personal Branding Community Project	0	0	_	_
<u> </u>	WBD33022	TOTAL	-	1	۲	24		NISB211 1008	TOTAL	۲	۲	╁	23
		SEMESTER III							SEMESTER IV				
S.No	Code	Title	L	Т	P	C	S.No	Code	Title	L	T	P	С
1	MBDS6021	Management Summer Internship Report	0	0	0	3	1		Core Elective - 2	3	0	0	3
2	MBDS5027	Business Research Methods	3	0	0	3	2		Major 1 - Elective 1	3	0	0	3
3	MBDS6003	Strategic Management	3	0	0	3	3		Major 1 - Elective 2	3	0	_	_
4	SLMB6021/MS	Personality Development/Corporate	0	0	2	1	4		Major 1 - Elective 3	3	0	0	3
5	B23P2002	Etiquette & Grooming Core Elective -1	3	0	0	3	5		Major 2 - Elective 1	3	0		
6		Major 1 - Elective 1	3	0	0	3	6		Major 2 - Elective 2	3	0		-
7		Major 1 - Elective 2	3	0	0	3	7		Major 2 - Elective 3	3	0		_
8		Major 1 - Elective 3	3	0	0	3	8	MSB21P2010	Master Thesis - Final Phase	0	0		-
9		Major 2 - Elective 1	3	0	0	3			TOTAL				27
10		Major 2 - Elective 2	3	0	0	3							
11		Major 2 - Elective 3	3	0	0	3				-	105	٦.	
		Master Thesis - Initial Phase TOTAL	0	0	0	31			Total Credits	1	105		
		TOTAL				31							
	Core El	ective - Semester 3 (Choose any 1 out o	f 3)						Core Elective - Semester 4 (Choose any 1 out of 3)				
S.No	Code	Title	L	T	P	С	S.No	Code	Title	L	Т	P	C
1	MSB21T2004	International Business	3	0	0	3	1	MSB21T2006	The Sustainable Development Goals – A global vision	3	0		-
2	MBDS6004	Entrepreneurship	3	0	0	3	2	MSB21T2007	Small and Medium Enterprises	3	0	_	-
3	MSB21T2005	Design Thinking for Innovation	3	0	0	3	3	MSB21T2008	Al for Managers/everyone courseara	3	0	0	3
		Elective - Semester 3 (Choose any 3)  Marketing							Elective - Semester 4 (Choose any 3)  Marketing				
S.No	Code	Title	L	Т	P	С	S.No	Code	Title	L	Т	P	С
D1. 10	Couc					~	51.10						
1	MBMK6005		3	0	0	3	1	MBMK6001	Sales and Distribution Management	3	0	0	3
2	MBMK6005 MBMK6003	Product and Brand Management Retail Management	_	0	0	3	2	MBMK6001 MBMK6006			0	_	_
1 2 3		Product and Brand Management	3	_	-	-			Sales and Distribution Management	3	+-	0	3
3 4	MBMK6003 MBMK6004 MBMK6011	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing	3 3 3	0 0	0 0	3 3 3	3 4	MBMK6006 MBMK6007 MBMK6008	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour	3 3 3	0	0	3 3 3
3 4 5	MBMK6003 MBMK6004 MBMK6011 MBMK6013	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing	3 3 3 3 3	0 0 0	0 0 0	3 3 3 3	2 3 4 5	MBMK6006 MBMK6007 MBMK6008 MBMK6002	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research	3 3 3 3	0 0	0 0 0	3 3 3
3 4	MBMK6003 MBMK6004 MBMK6011	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics	3 3 3	0 0	0 0	3 3 3	3 4	MBMK6006 MBMK6007 MBMK6008	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing	3 3 3	0	0 0 0	3 3 3
3 4 5	MBMK6003 MBMK6004 MBMK6011 MBMK6013	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing	3 3 3 3 3	0 0 0	0 0 0	3 3 3 3	2 3 4 5	MBMK6006 MBMK6007 MBMK6008 MBMK6002	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research	3 3 3 3	0 0	0 0 0 0	3 3 3 3
3 4 5 6	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance	3 3 3 3 3	0 0 0 0	0 0 0 0	3 3 3 3	2 3 4 5 6	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance	3 3 3 3 3 3	0 0 0	0 0 0 0	3 3 3 3
3 4 5 6 S.No	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio	3 3 3 3 3 3 L	0 0 0 0 0 T	0 0 0 0 0	3 3 3 3 3 C 3	2 3 4 5 6	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012  Code MBFI6015	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions	3 3 3 3 3 3 L	0 0 0 0 0	0 0 0 0 0	3 3 3 3 3 C
3 4 5 6 S.No 1 2	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008 Code MBFI6011 MBFI6012	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management	3 3 3 3 3 3 L 3	0 0 0 0 0 0	0 0 0 0 0 0 P 0	3 3 3 3 3 C 3	2 3 4 5 6 S.No	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012  Code MBFI6015 MBFI6016	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation	3 3 3 3 3 3 L 3	0 0 0 0 0	0 0 0 0 0	3 3 3 3 3 C 3
3 4 5 6 S.No 1 2	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008 Code MBFI6011 MBFI6012 MBFI6019	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management	3 3 3 3 3 3 L 3	0 0 0 0 0 0 T 0	0 0 0 0 0 0 P 0	3 3 3 3 3 3 C 3 3	2 3 4 5 6 S.No 1 2	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012  Code MBFI6015 MBFI6016 MBFI6017	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance	3 3 3 3 3 3 L 3 3	0 0 0 0 0 T 0	0 0 0 0 0 0	3 3 3 3 3 C C 3
3 4 5 6 S.No 1 2	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008 Code MBFI6011 MBFI6012	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management	3 3 3 3 3 3 L 3	0 0 0 0 0 0	0 0 0 0 0 0 P 0	3 3 3 3 3 C 3	2 3 4 5 6 S.No	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012  Code MBFI6015 MBFI6016	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation	3 3 3 3 3 3 L 3	0 0 0 0 0	0 0 0 0 0 0 0	3 3 3 3 3 C 3 3 3
3 4 5 6 S.No 1 2 3 4	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008 Code MBFI6011 MBFI6012 MBFI6019 MBFI6013	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance	3 3 3 3 3 3 L 3 3	0 0 0 0 0 0 T 0 0	0 0 0 0 0 0 P 0 0	3 3 3 3 3 C 3 3 3	2 3 4 5 6 S.No 1 2 3 4	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012 Code MBFI6015 MBFI6016 MBFI6017 MBFI6018	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance	3 3 3 3 3 3 4 1 3 3 3 3 3	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	3 3 3 3 3 C 3 3 3
3 4 5 6 S.No 1 2 3 4 5	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008 Code MBFI6011 MBFI6012 MBFI6019 MBFI6013 MBFI6014	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title	3 3 3 3 3 3 L 3 3 3 3 L	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 C	2 3 4 5 6 S.No 1 2 3 4 5 5	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012 Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies HR Title	3 3 3 3 3 3 3 3 3 3 3 3 4 5 4 5 6 6 7 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 C C 3 3 3
3 4 5 6 8.No 1 2 3 4 5 8.No	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008 Code MBFI6011 MBFI6012 MBFI6013 MBFI6014 Code MBHR6013	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment	3 3 3 3 3 3 3 3 3 3 3 4 5 4 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 C C 3 3	2 3 4 5 6 S.No 1 2 3 4 5 5 8 8 8 8 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012 Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001 Code MBHR6005	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies  HR  Title Leadership and Team Building	3 3 3 3 3 3 3 3 3 3 4 3 4 3 3 4 3 3 4	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008 Code MBFI6011 MBFI6012 MBFI6013 MBFI6014 Code MBHR6013 MBHR6003	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management	3 3 3 3 3 3 3 3 3 3 4 L 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 C 3 3 3 3 3 3 3 3	2 3 4 5 6 8.No 1 2 3 4 5 5 8.No 1 2	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK60012  Code MBFI6015 MBFI6016 MBFI6018 MSB21T3001  Code MBHR6005 MBHR6005 MBHR6005	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies  HR Title Leadership and Team Building Organizational Change and Development	3 3 3 3 3 3 3 3 3 3 4 5 4 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5 1 5	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No 1 2 3 4 5	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008 Code MBFI6011 MBFI6012 MBFI6013 MBFI6014 Code MBHR6013 MBHR6002 MBHR6002	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws	3 3 3 3 3 3 3 3 3 3 3 4 L 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 8.No 1 2 3 4 5 5 8.No 1 2 3 4 5	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012 Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001 Code MBHR6005 MBHR6005 MBHR6006 MBHR6006	Sales and Distribution Management International Marketing B2B Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies  HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No 1 2 3 4 5	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6019 MBFI6013 MBFI6014  Code MBHR6013 MBHR6002 MBHR6004 MBHR6004 MBHR6010	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 8.No 1 2 3 4 5 5 8.No 1 2 3 4 5 5	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012  Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001  Code MBHR6005 MBHR6005 MBHR6006 MBHR6007 MBHR6007	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies  HR Title Leadership and Team Building Organizational Change and Development	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No 1 2 3 4 5	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6013 MBFI6014  Code MBHR6013 MBHR6004 MBHR6004 MBHR6001 MBHR6011	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development	3 3 3 3 3 3 3 3 3 3 3 4 L 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 8.No 1 2 3 4 5 5 8.No 1 2 3 4 5	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012 Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001 Code MBHR6005 MBHR6005 MBHR6006 MBHR6006	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No 1 1 2 3 4 5 5	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6013 MBFI6014  Code MBHR6013 MBHR6004 MBHR6004 MBHR6001 MBHR6011	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 S.No 1 2 3 4 5 5 5 6 1 2 3 4 5 5 1 2 3 4 5 5 1 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012  Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001  Code MBHR6006 MBHR6006 MBHR6006 MBHR6007 MBHR6007 MBHR6008	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies  HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No 1 1 2 3 4 5 5	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6013 MBFI6014  Code MBHR6013 MBHR6004 MBHR6004 MBHR6001 MBHR6011	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 S.No 1 2 3 4 5 5 5 6 1 2 3 4 5 5 1 2 3 4 5 5 1 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6012  Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001  Code MBHR6006 MBHR6006 MBHR6006 MBHR6007 MBHR6007 MBHR6008	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No 1 2 3 4 5 5	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6013 MBFI6014  Code MBHR6013 MBHR6002 MBHR6004 MBHR6011 MBHR6010 MBHR6011 MSB21T2001	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics Information Technology Title Relational Database Management System	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 8.No 1 2 3 4 5 5 8.No 1 2 3 4 5 6	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK60012  Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001  Code MBHR6005 MBHR6005 MBHR6006 MBHR6007 MBHR6008 MBHR6009 MBHR6009 MBHR60014	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies HR  Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems Information Technology	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No 1 2 3 4 5 5 S.No 6 S.No 1 2 3 4 5 5 6 5 6 5 6 5 7 8 7 8 7 8 7 8 7 8 7 8 7 8 8 7 8 8 8 8 7 8	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6013 MBFI6014  Code MBHR6013 MBHR6002 MBHR6001 MBHR6001 MBHR6010 MBHR6011 MSB21T2001	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics Information Technology Title	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 4 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	P	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 5 C C C C	2 3 4 5 6 8.No 1 2 3 4 5 8.No 1 2 3 4 5 5 6 8.No 1 2 3 4 5 6 6 8.No 1 6 8.No 1 8.Do 1 8.No 1 8.Do 1 8.No 1 8.No 1 8.No 1 8.No 1 8.No 1 8.No 1 8.No 1 8.No 1 8.No 1 8.No 1 8.No 1 8 1 8 1 8 1 8 1 8 1 8 1 8 1 8 1 8 1	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK60012  Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001  Code MBHR6005 MBHR6005 MBHR6006 MBHR6007 MBHR6009 MBHR6009 MBHR6009 MBHR6009	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems Information Technology Title Web Analytics Application of Cloud in Management	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 1 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 5 6 S.No 1 2 3 4 5 5 6 5 6 S.No 1 2 3 3 4 5 5 6 6 S.No 1 2 3 3 5 6 6 S.No 1 2 3 5 6 6 S.No 1 2 3 5 6 6 5 6 6 5 6 6 6 7 6 7 6 7 6 7 6 7 6	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6013 MBFI6014  Code MBHR6013 MBHR6001 MBHR6010 MBHR6011 MBHR6010 MBHR6011 MSB21T2001  Code MBIT6001 MBHR6011 MSB21T2001	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics Information Technology Title Relational Database Management System Enterprise Resource Planning - SAP package Big Data Analytics	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	P	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 S.No 1 2 3 4 5 5 6 S.No 1 2 3 4 5 6 5 6 5 6 6 7 7 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7 8	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6002 MBMK6012  Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001  Code MBHR6006 MBHR6005 MBHR6007 MBHR6007 MBHR6008 MBHR6009 MBHR60014  Code MBIT6005 MBHR6005 MBHR6006 MBHR6006 MBHR6006 MBHR6006 MBHR6007	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems Information Technology Title Web Analytics Application of Cloud in Management Software Project Management	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	O	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 8.No 1 2 3 4 5 8.No 1 2 3 4 5 5 8.No 1 2 3 4 5 6 1 2 3 4 5 6 6 1 1 2 3 4 5 6 6 1 1 1 2 1 2 1 3 1 1 1 2 1 1 2 1 1 2 1 2	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6013 MBFI6014  Code MBHR6013 MBHR6001 MBHR6011 MBHR6011 MBHR6010 MBHR6010 MBHR6011 MSB21T2001  Code MBIT6001 MBHR6011 MSB21T2001	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics Information Technology Title Relational Database Management System Enterprise Resource Planning - SAP package Big Data Analytics Business Intelligence	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	T	P	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 8.No 1 2 3 4 5 8.No 1 2 3 4 5 6	MBMK6006   MBMK6007   MBMK6008   MBMK6002   MBMK6002   MBMK6012   Code   MBFI6015   MBFI6016   MBFI6017   MBFI6018   MSB21T3001   Code   MBHR6005   MBHR6006   MBHR6007   MBHR6007   MBHR6005   MBHR6005   MBHR6005   MBHR6005   MBHR6007   MBHR60012   MBHR6007   MBH	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems Information Technology Title Web Analytics Application of Cloud in Management Software Project Management Data Visualization	L 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	O	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 5 6 S.No 1 2 3 4 5 5 6 S.No 1 2 3 3 4 5 5 6 5 6 5 S.No 1 2 3 3 5 6 6 S.No 1 2 3 3 5 6 6 S.No 1 2 3 3 5 6 6 5 5 6 6 5 6 6 6 7 5 6 6 7 5 6 7 6 7	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6013 MBFI6014  Code MBHR6013 MBHR6001 MBHR6010 MBHR6011 MBHR6010 MBHR6011 MSB21T2001  Code MBIT6001 MBHR6011 MSB21T2001	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics Information Technology Title Relational Database Management System Enterprise Resource Planning - SAP package Big Data Analytics Business Intelligence E-Commerce	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	P	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 S.No 1 2 3 4 5 5 6 S.No 1 2 3 4 5 6 5 6 5 6 6 7 7 7 8 7 8 7 8 7 8 7 8 7 8 7 8 7 8	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6002 MBMK6012  Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001  Code MBHR6006 MBHR6005 MBHR6007 MBHR6007 MBHR6008 MBHR6009 MBHR60014  Code MBIT6005 MBHR6005 MBHR6006 MBHR6006 MBHR6006 MBHR6006 MBHR6007	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems Information Technology Title Web Analytics Application of Cloud in Management Software Project Management Data Visualization Knowledge Management and Information System	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	O	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No 1 2 3 4 5 5 6 S.No 1 2 3 4 5 6 1 2 3 4 5 6 6 1 1 2 3 4 5 6 6 1 1 1 1 1 2 1 2 1 3 1 4 1 1 1 2 1 1 1 1 2 1 1 1 1 2 1 1 1 1	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6019 MBFI6013 MBFI6014  Code MBHR6013 MBHR6004 MBHR6004 MBHR6010 MBHR6011 MSB21T2001  Code MBIT6001 MBHR6011 MSB21T2001	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics Information Technology Title Relational Database Management System Enterprise Resource Planning - SAP package Big Data Analytics Business Intelligence E-Commerce Operations	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	P	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 8.No 1 2 3 4 5 5 8.No 1 2 3 4 5 6	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK60012  Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001  Code MBHR6005 MBHR6006 MBHR6007 MBHR6007 MBHR6008 MBHR6009 MBHR6009 MBHR6009 MBHR6009 MBHR6009 MBHR6009 MBHR6009 MBHR6009	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems Information Technology Title Web Analytics Application of Cloud in Management Software Project Management Data Visualization Knowledge Management and Information System Operations	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	O	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No 1 2 S.No 1 2 S.No 1 2 3 4 5 S.No	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6019 MBFI6013 MBFI6014  Code MBHR6010 MBHR6010 MBHR6011 MSB21T2001  Code MBIT6001 MBHR6011 MSB21T2001  Code MBIT6001 MBIT6001 MBIT6001 MBIT6002 MBHR6010 Code	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics Information Technology Title Relational Database Management System Enterprise Resource Planning - SAP package Big Data Analytics Business Intelligence E-Commerce Operations Title	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	P	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 8.No 1 2 3 4 5 5 8.No 1 2 3 4 5 5 6 8 8.No 1 2 3 4 5 5 6 6 1 2 3 3 4 4 5 5 6 6 6 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	MBMK6006   MBMK6007   MBMK6008   MBMK6002   MBMK6002   MBMK6012   MBFI6015   MBFI6016   MBFI6018   MBFI6018   MSB21T3001   Code   MBHR6005   MBHR6007   MBHR6007   MBHR6008   MBHR6009	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems Information Technology Title Web Analytics Application of Cloud in Management Software Project Management Data Visualization Knowledge Management and Information System Operations Title	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	O	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No 1 1 2 1 3 4 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	MBMK6003 MBMK6004 MBMK6001 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6019 MBFI6013 MBFI6014  Code MBHR6011 MBHR6002 MBHR6001 MBHR6010 MBHR6010 MBHR6010 MBHR6010 MBHR6010 MBHR6010 Code MBIT6001 MBIT6001 MBIT6001 MBIT6002 MBBA6004 MBHR6006 MBIT6000 MBHR6006 MBIT6000 Code MBOP6007	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics Information Technology Title Relational Database Management System Enterprise Resource Planning - SAP package Big Data Analytics Business Intelligence E-Commerce Operations Title Supply Chain and Logistics Management	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	T	P	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 8.No 1 2 3 4 5 5 6 8.No 1 2 3 4 5 6 6 8.No 1 2 3 4 5 6 6 1 2 3 3 4 5 6 6 1 1 2 3 3 4 5 6 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	MBMK6006   MBMK6007   MBMK6008   MBMK6002   MBMK6002   MBMK60012   MBFI6015   MBFI6015   MBFI6016   MBFI6017   MBFI6018   MSB21T3001   MSB21T3001	Sales and Distribution Management International Marketing B2B Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies  HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems Information Technology Title Web Analytics Application of Cloud in Management Software Project Management Data Visualization Knowledge Management and Information System Operations Title Operations Research Applications	L 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	O	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No 1 2 3 4 5 S.No	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6019 MBFI6013 MBFI6014  Code MBHR6010 MBHR6010 MBHR6011 MSB21T2001  Code MBIT6001 MBHR6011 MSB21T2001  Code MBIT6001 MBIT6001 MBIT6001 MBIT6002 MBHR6010 Code	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics Information Technology Title Relational Database Management System Enterprise Resource Planning - SAP package Big Data Analytics Business Intelligence E-Commerce Operations Title Supply Chain and Logistics Management Quality Toolkit for Managers	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	P	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 8.No 1 2 3 4 5 5 8.No 1 2 3 4 5 5 6 8 8.No 1 2 3 4 5 5 6 6 1 2 3 3 4 4 5 5 6 6 6 7 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	MBMK6006   MBMK6007   MBMK6008   MBMK6002   MBMK6002   MBMK6012   MBFI6015   MBFI6016   MBFI6018   MBFI6018   MSB21T3001   Code   MBHR6005   MBHR6007   MBHR6007   MBHR6008   MBHR6009	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems Information Technology Title Web Analytics Application of Cloud in Management Software Project Management Data Visualization Knowledge Management and Information System Operations Title	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	O	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 S.No 1 1 2 1 3 4 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	MBMK6003 MBMK6004 MBMK6001 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6019 MBFI6013 MBFI6014  Code MBHR6011 MBHR6002 MBHR6001 MBHR6010 MBHR6010 MBHR6010 MBHR6010 MBHR6010 MBHR6010 Code MBIT6001 MBIT6001 MBIT6001 MBIT6002 MBBA6004 MBHR6006 MBIT6000 MBHR6006 MBIT6000 Code MBOP6007	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics Information Technology Title Relational Database Management System Enterprise Resource Planning - SAP package Big Data Analytics Business Intelligence E-Commerce Operations Title Supply Chain and Logistics Management	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	T	P	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 8.No 1 2 3 4 5 5 6 8.No 1 2 3 4 5 6 6 8.No 1 2 3 4 5 6 6 1 2 3 3 4 5 6 6 1 1 2 3 3 4 5 6 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	MBMK6006   MBMK6007   MBMK6008   MBMK6002   MBMK6002   MBMK60012   MBFI6015   MBFI6015   MBFI6016   MBFI6017   MBFI6018   MSB21T3001   MSB21T3001	Sales and Distribution Management International Marketing B2B Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies  HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems Information Technology Title Web Analytics Application of Cloud in Management Software Project Management Data Visualization Knowledge Management and Information System Operations Title Operations Research Applications	L 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	O	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 S.No 1 2 3 4 5 6 S.No 1 2 3 4 5 5 S.No 1 2 3 4 5 S.No 1 2 2 3 4 5 S.No 1 5	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBF16011 MBF16012 MBF16013 MBF16013 MBF16014  Code MBHR6001 MBHR6001 MBHR6001 MBHR6001 MBHR6001 MBHR6001 MBHR6010 Code MBIT6001 MBHR6010 MBHR6001 MBHR6001 MBHR6001 MBHR6000 MBHR6000 MBHR6000 MBHR6000 MBHR6000 MBHR6000 MBHR6000	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics Information Technology Title Relational Database Management System Enterprise Resource Planning - SAP package Big Data Analytics Business Intelligence E-Commerce Operations Title Supply Chain and Logistics Management Quality Toolkit for Managers Material Management and Inventory	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	T 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	P	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 8.No 1 2 3 4 5 5 8.No 1 2 3 4 5 6 8 8.No 1 2 3 4 5 6 6 1 2 3 4 5 6 6 6 1 1 2 1 2 1 2 1 1 1 1 1 1 1 1 1 1	MBMK6006   MBMK6007   MBMK6008   MBMK6002   MBMK60012   MBMK60015   MBFI6015   MBFI6015   MBFI6016   MBFI6017   MBFI6018   MSE21T3001   MSE21T3001	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems Information Technology Title Web Analytics Application of Cloud in Management Software Project Management Data Visualization Knowledge Management and Information System Operations Title Operations Research Applications Operations Strategy	L 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	O	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
3 4 5 6 8.No 1 2 3 4 5 8.No 1 2 3 4 5 8.No 1 2 3 4 5 6 8.No 1 2 3 4 5 6 8.No 1 2 3 4 5 3 4 5 3 4 5 3 4 5 3 4 5 3 4 5 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	MBMK6003 MBMK6004 MBMK6011 MBMK6013 MBBA6008  Code MBFI6011 MBFI6012 MBFI6019 MBFI6013 MBFI6014  Code MBHR6010 MBHR6011 MBHR6011 MBHR6010 MBHR6010 MBHR6010 MBHR6010 MBHR6010 MBHR6010 Code MBT6002 MBBA6004 MBT6002 MBBA6004 MBT6002 MBBA6004 MBT6001 MBT6007 MBOP6008 MBOP6009	Product and Brand Management Retail Management Integrated Marketing Communication Services Marketing Digital and Social Media Marketing Marketing Analytics Finance Title Financial Markets and Services Investment Analysis and Portfolio Management Financial Risk Management Behavioural Finance Wealth Management and Taxation HR Title Competency Mapping and Assessment Compensation and Reward Management Industrial Relations and Labour Laws Learning and Development HRP, Recruitment and Selection HR Metrics and Analytics Information Technology Title Relational Database Management System Enterprise Resource Planning - SAP package Big Data Analytics Business Intelligence E-Commerce Operations Title Supply Chain and Logistics Management Quality Toolkit for Managers Material Management and Inventory Control	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	T	P	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2 3 4 5 6 S.No 1 2 3 4 5 5 6 S.No 1 2 3 4 5 6 5 6 S.No 1 2 3 4 5 6 6 1 2 3 4 5 6 6 1 1 2 3 4 5 6 6 1 1 1 2 3 4 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	MBMK6006 MBMK6007 MBMK6008 MBMK6002 MBMK6002 MBMK6012  Code MBFI6015 MBFI6016 MBFI6017 MBFI6018 MSB21T3001  Code MBHR6008 MBHR6005 MBHR6006 MBHR6007 MBHR6007 MBHR6008 MBHR6009 MBHR60011 MBT6008  Code MBIT6008	Sales and Distribution Management International Marketing B2B Marketing Consumer Behaviour Marketing Research Bottom of the Pyramid Marketing Finance Title Managing Banks and Financial Institutions Mergers, Acquisitions, Corporate Restructuring and Valuation International Finance Project Appraisal and Finance Financial Technologies  HR Title Leadership and Team Building Organizational Change and Development Negotiation and Counselling Skills Cross Cultural Management Talent Management Performance Management Systems Information Technology Title Web Analytics Application of Cloud in Management Software Project Management Data Visualization Knowledge Management and Information System Operations Title Operations Research Applications Operations Strategy Sourcing Management	L 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	O	3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3

S.No	Code	Title	L	T	P	C		S.No	Code	Title	L	T	P	С
1	MBBA6006	Business Intelligence	3	0	0	3		1	MBBA6010	Data Mining and Predictive Analysis	3	0	0	3
2	MBBA6003	Advance Statistics and Econometrics	3	0	0	3		2	MBBA6011	Business Analytics Using R	3	0	0	3
3	MBBA6007	Decision Modelling with Spreadsheets	3	0	0	3		3	MBBA6012	Data Visualization	3	0	0	3
4	MBBA6008	Marketing Analytics	3	0	0	3		4	MBBA6021	Business Analytics Using Python	3	0	0	3
5	MBBA6004	Big Data Analytics	3	0	0	3		5	MBBA6023	Analytics and Cloud Computing	3	0	0	3
Healthcare Management									Healthcare Management					
S.No	Code	Title	L	T	P	C		S.No	Code	Title	L	T	P	С
1	MBHC6007	Health Communication Planning and Ma	3	0	0	3		1	MBHC6017	Healthcare Marketing and Public Relation	3	0	0	3
2	MBHC6003	Public Health Administration	3	0	0	3		2	MBHC6009	Patient Care Services	3	0	0	3
3	MSB21T5007	Laws Governing Healthcare	3	0	0	3		3	MBHC6004	Hospital Hazard and Waste Management	3	0	0	3
4	MBHC6002	Quality in Healthcare	3	0	0	3		4	MBHC6010	Health Insurance	3	0	0	3
5	MBHC6006	Hospital Operation Management	3	0	0	3		5	MSB21T5008	International Medical Tourism	3	0	0	3
International Business									International Business					
S.No	Code	Title	L	T	P	C		S.No	Code	Title	L	T	P	C
1	MBIB6001	Global Business Strategy	3	0	0	3		1	MBFI6017	International Finance	3	0	0	3
2	MSB21T5009	Managing Global Business	3	0	0	3		2	MBHR6008	Cross Cultural Management	3	0	0	3
3	MSB21T5010	International Trade and Policy	3	0	0	3		3	MSB21T5011	International Supply Chain Management and Logistics	3	0	0	3
4	MBIB6004	International Business Law	3	0	0	3		4	MBIB6003	Trade Documentation and Procedures	3	0	0	3
5	MBIB6005	Global Outsourcing	3	0	0	3		5	MSB21T5012	International Advertising and Brand Management	3	0	0	3
Aviation Management (All Mandatory)								Aviation Management (All Mandatory)						
S.No	Code	Title	L	T	P	C		S.No	Code	Title	L	T	P	C
1	MSB23P2001	Capstone Project & Simulation Training	0	0	6	3		1	MSB23T2002	Aviation Sales & Airline Advertising	3	0	0	3
2	MBAV6002	Aviation Law, Rules & Civil Aviation Requ	3	0	0	3		2	MSB23T2005	Air Traffic and Ramp Operations	3	0	0	3
3	MBAV6023	Airline Marketing And Strategic Airline A	3	0	0	3		3	MBAV6021	Aviation Logistics Management	3	0	0	3
4	MSB23T2001	Aviation Asset Management	3	0	0	3		4	MBAV6012	Aircraft Maintenance Management	3	0	0	3
Logistics and Supply Chain Management (All Mandatory)								Logistics and Supply Chain Management (All Mandatory)						
S.No	Code	Title	L	T	P	C		S.No	Code	Title	L	T	P	C
1	MSB22T2002	ERP in Supply Chain Management	3	0	0	3		1	MSB22T2004	Retail and E-Commerce Logistics	3	0	0	3
2	MSB22T2003	Export and Import Management	3	0	0	3		2	MSB22T2006	Air Cargo and Shipping Logistics Management	3	0	0	3
3	MBLS6006	Warehouse Management	3	0	0	3		3	MSB22T2005	Global Supply Chain Management	3	0	0	3
4	MBLS6010	Physical Distribution and Transportation	3	0	0	3		4	MSB22T2007	Supply Chain Risk Management	3	0	0	3

If any student is opting for MBA Aviation or MBA Logistics & SCM, then he has to take 4 elective courses of Aviation or LSCM and two courses from any of the other division in Sem III as well as Sem IV.

Black Color font- MBA General Students	
Red Color font - MBA Aviation	
Blue Color font - MBA I SCM	

Note: